CHANGING Maryland *for the Better*

MARYLAND'S BEST expo

buyer/grower directory

2018

MARYLAND'S BEST Seafood

MARYLAND'S BEST Agriculture

FRESH LOCAL

Maryland Department of Agriculture | www.marylandsbest.net

FRESH LOCAL

MARYLAND'S BEST Agriculture

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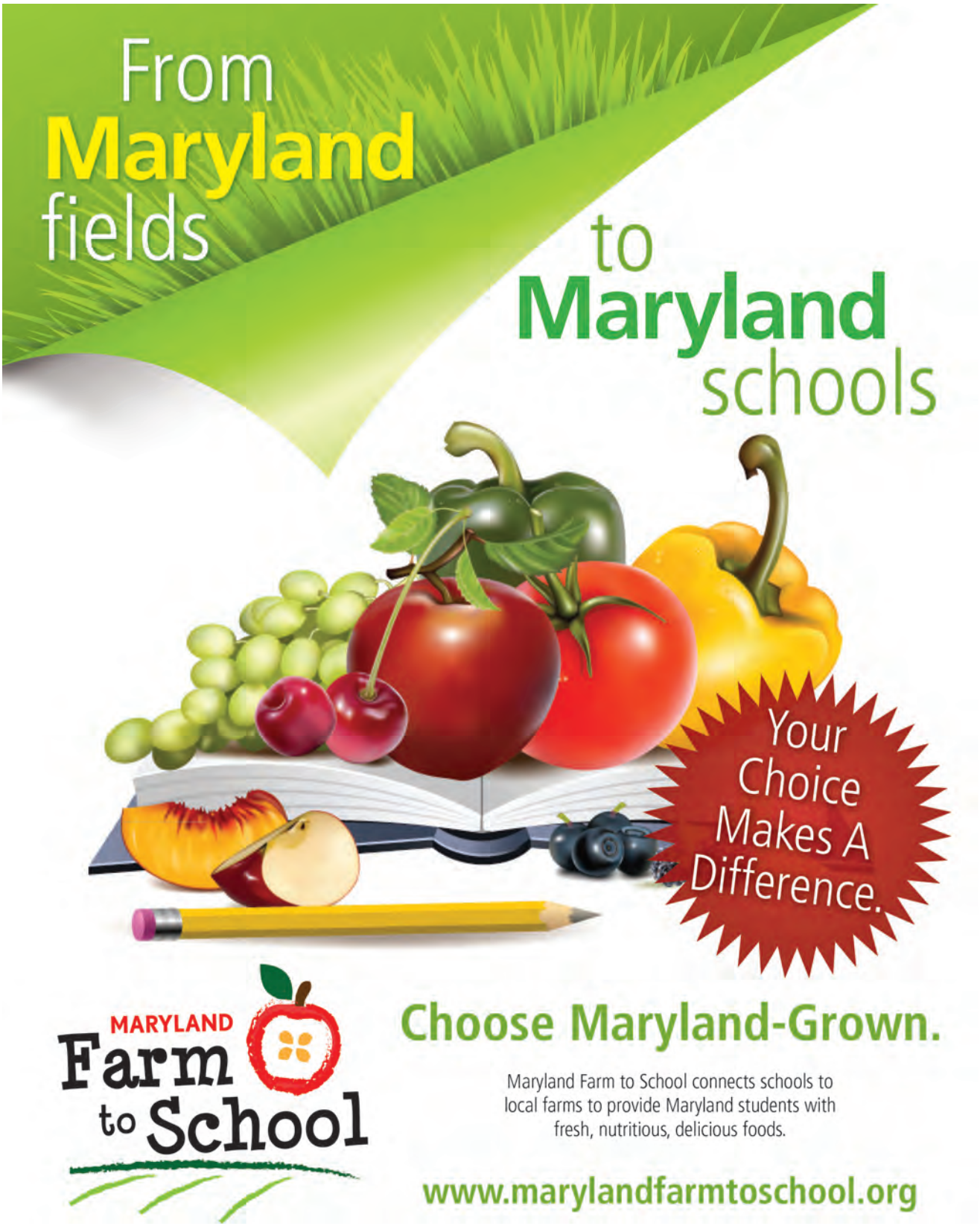

From
Maryland
fields
to
Maryland
schools
Your Choice Makes A Difference.
MARYLAND
Farm to School
Choose Maryland-Grown.
Maryland Farm to School connects schools to local farms to provide Maryland students with fresh, nutritious, delicious foods.
www.marylandfarmtoschool.org

Maryland Agricultural and Resource-Based Industry Development Corporation

Celebrating 10 Years of Helping Fund Maryland's Ag Businesses!

A few of our accomplishments since 2007 include:

- **Helping over 247 young and beginning farmers with financial assistance (including first-time land purchases)!**
- **Funding over 450 farm and rural business projects in every county in Maryland!**
- **Supporting the implementation of over 161 on-farm value added processing projects!**
- **Launched the Next Generation Farmland Acquisition Program in 2017!**

MARBIDCO provides loans for farming (including shellfish aquaculture), commercial forestry, and seafood production and processing; as well as providing loans with a grant component for farm energy efficiency projects.

MARBIDCO partners with commercial lenders to offer low-interest loans to young and beginning farmers and other rural businesses looking to expand or diversify their operations.

Find out how MARBIDCO can help your farm, forestry or seafood business. Contact your local bank, farm credit association, or call us directly at (410) 267-6807 for more information.

MARBIDCO
growing rural ventures™

www.marbidco.org (Office) 410-267-6807 (Fax) 410-267-6809

Are you ready to take the LEAD?

We are seeking 25 new leaders to participate in the next class.

LEAD Maryland Class XI, 2019-2020

Applications due October 1, 2018.

www.leadmaryland.org

LEAD Maryland Fellowships Provide:

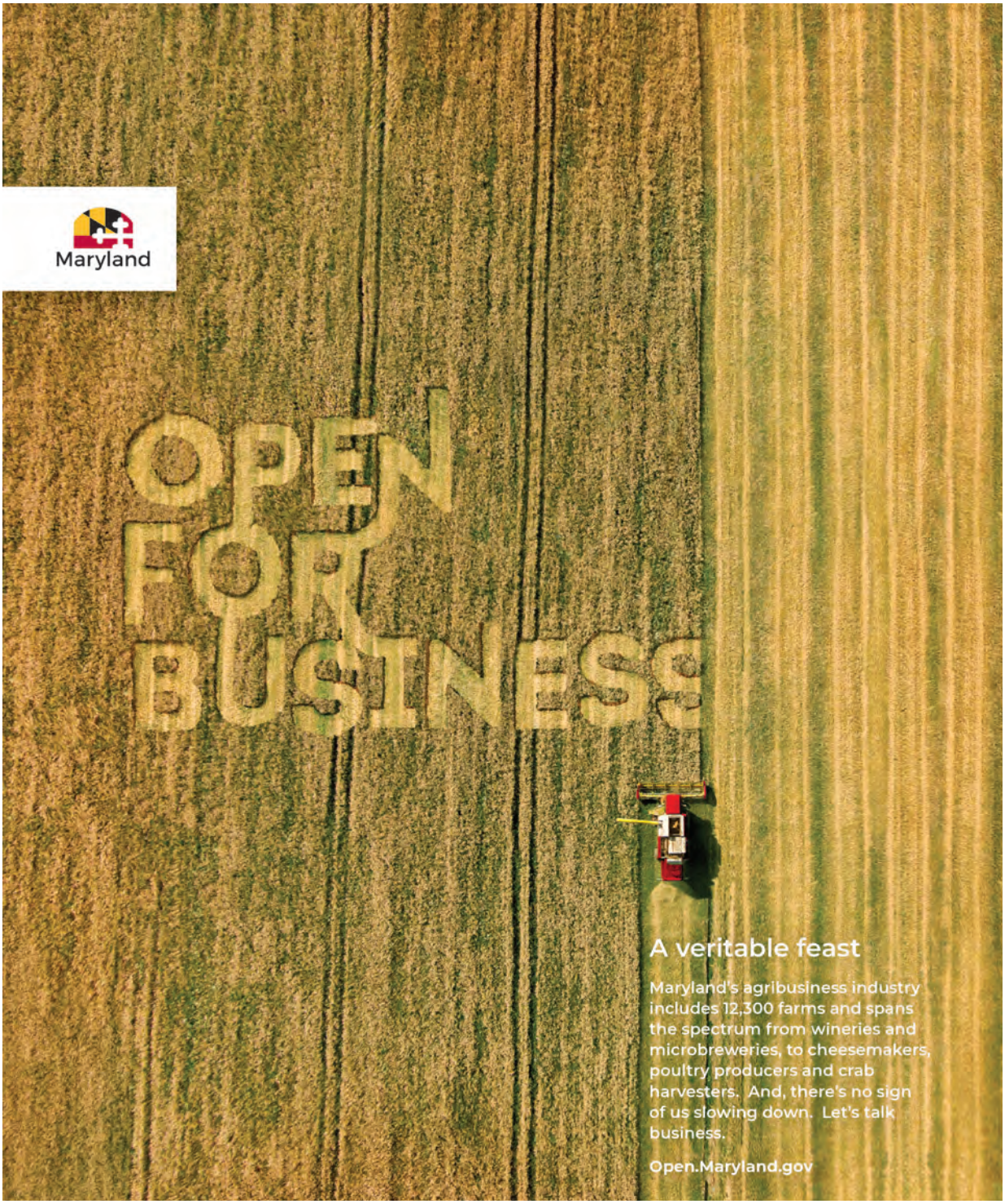
- Support and resources to help emerging leaders success in serving agriculture, natural resources, and rural communities
- Public Issues Education
- Personal Growth and Leadership Development
- Communications and Problem-Solving Skills Training
- Opportunities to learn more about Maryland, and to meet and network with leaders throughout the state

LEAD Maryland seeks a diversity of applicants with careers, service, or interests in:

- Production agriculture
- Food: processing, sourcing, distribution, marketing, safety, service, and retail;
- Natural resources
- Rural communities, services and rural development;
- Business, communications, education, government, science, technology, finance, nonprofits, land use, and others within or serving agriculture, natural resources, and rural communities

LEAD Maryland Class VIII, Southern Maryland.
Image credit: Edwin Remsberg

LEAD Maryland Foundation, Inc. is dedicated to identifying and developing leadership to serve agriculture, natural resources, and rural communities. LEAD Maryland Foundation is a 501(c)(3) nonprofit organization--donations to which are tax deductible to the fullest extent allowed by law. Phone 410-872-8056 for more information, or contact leadmd@umd.edu .


Maryland
OPEN FOR BUSINESS
A veritable feast
Maryland's agribusiness industry includes 12,300 farms and spans the spectrum from wineries and microbreweries, to cheesemakers, poultry producers and crab harvesters. And, there's no sign of us slowing down. Let's talk business.
Open.Maryland.gov

The Delmarva Farmer

FAVORITE IN THE FIELD

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____

Email: _____

Payment Method: Check Visa Mastercard Discover

Credit Card Number: _____-_____-_____-_____

Expiration Date: _____ Security Code: _____

Total Charge: _____ Signature: _____

MD Best 2018

For more information call Megan at (800) 634-5021

FOLLOW THAT SHELL

WITH THE OYSTER RECOVERY PARTNERSHIP

RECYCLE YOUR OYSTER SHELLS & RESTORE THE CHESAPEAKE BAY

EAT

EATING OYSTERS HELPS SUPPORT LOCAL WATERMEN AND OYSTER FARMERS.

COLLECT

ORP COLLECTS USED OYSTER SHELL FROM 360 SHELL RECYCLING ALLIANCE RESTAURANTS AND SEAFOOD VENDORS IN THE CHESAPEAKE BAY REGION.

PREP

ORP TAKES THE SHELL TO THE UMD HORN POINT OYSTER HATCHERY WHERE IT'S AGED & WASHED.

GROW

UMD SCIENTISTS PRODUCE OYSTER LARVAE, WHICH ATTACHES TO THE RECYCLED SHELL AND GROWS INTO NEW OYSTERS.

SPAT SPAT SPAT SPAT SPAT

PLANT

THE RECYCLED SHELLS, WITH BABY OYSTERS ATTACHED, ARE PLANTED ON OYSTER REEFS IN THE CHESAPEAKE BAY.

ROBERT LEE

REBUILD

OYSTERS CLEAN THE BAY BY FILTERING OUT SILT, SEDIMENT AND EXCESS NUTRIENTS. OYSTER REEFS PROVIDE HABITAT FOR FISH, CRABS AND OTHER IMPORTANT MARINE LIFE.

LEARN MORE

TO JOIN THE SHELL RECYCLING ALLIANCE OR LEARN MORE ABOUT THIS FREE SERVICE, PLEASE VISIT SHELLRECYCLING.ORG

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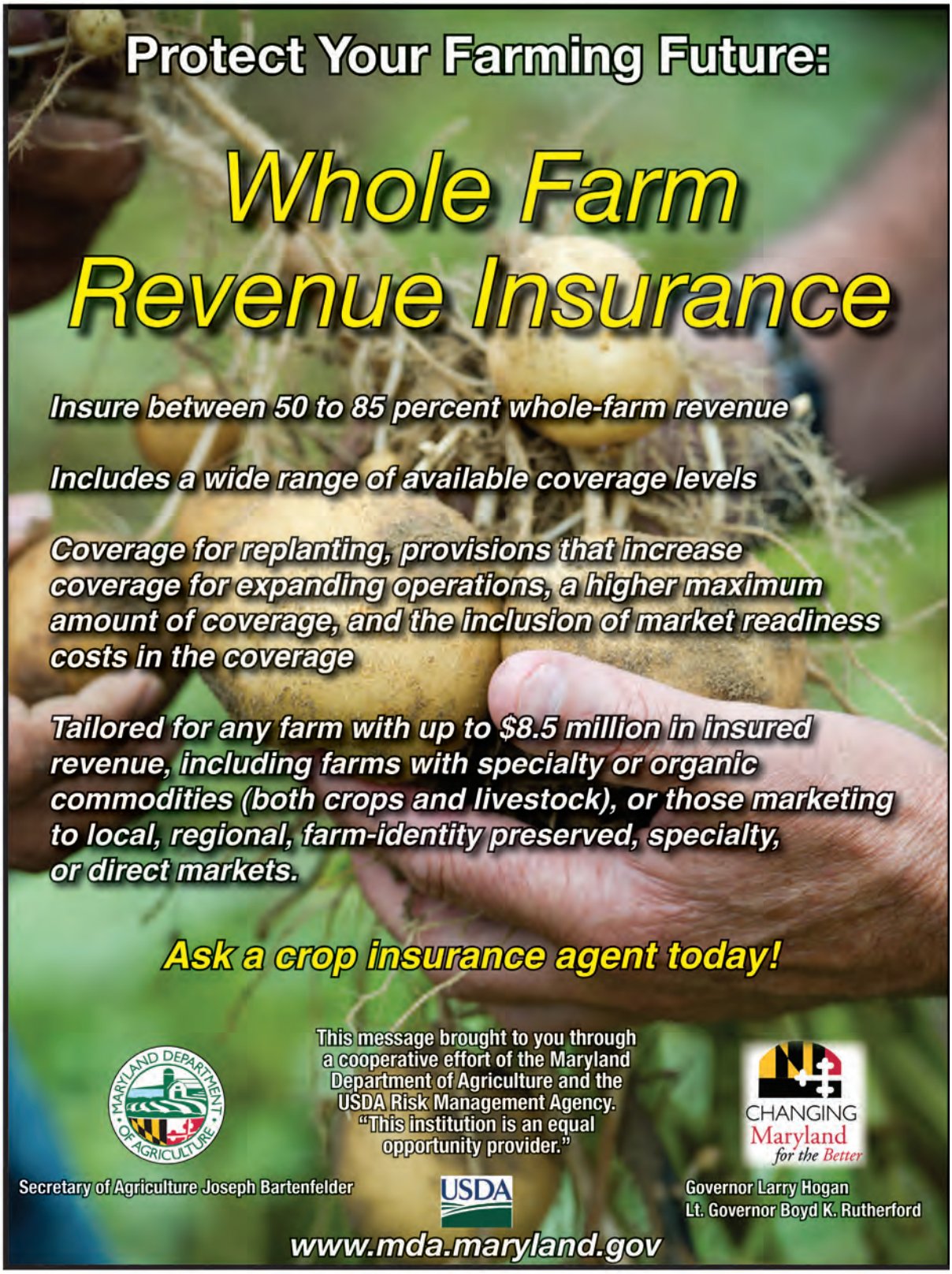
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Ask a crop insurance agent today!
This message brought to you through a cooperative effort of the Maryland Department of Agriculture and the USDA Risk Management Agency. "This institution is an equal opportunity provider."
MARYLAND DEPARTMENT OF AGRICULTURE
CHANGING Maryland for the Better
Secretary of Agriculture Joseph Bartenfelder
USDA
Governor Larry Hogan
Lt. Governor Boyd K. Rutherford
www.mda.maryland.gov

Connect with us at:

rural.maryland.gov
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rmc.mda@maryland.gov

Charlotte Davis, Executive Director
Josh Hastings, Chair

Check out our video:
What do you aspire for Rural Maryland?
https://youtu.be/fsAlfs-N5aQ

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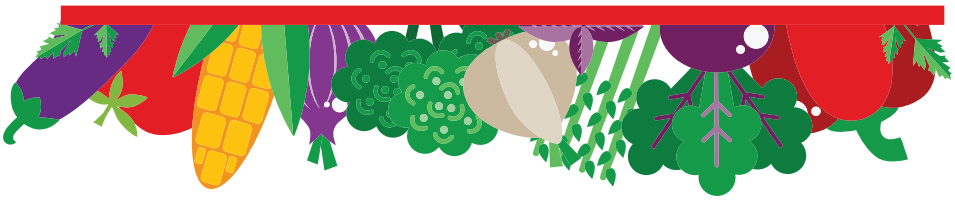

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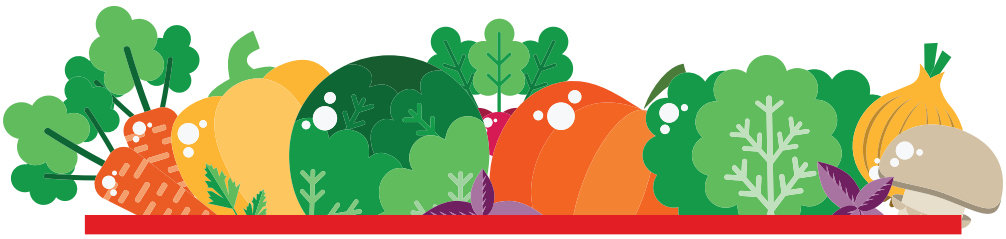
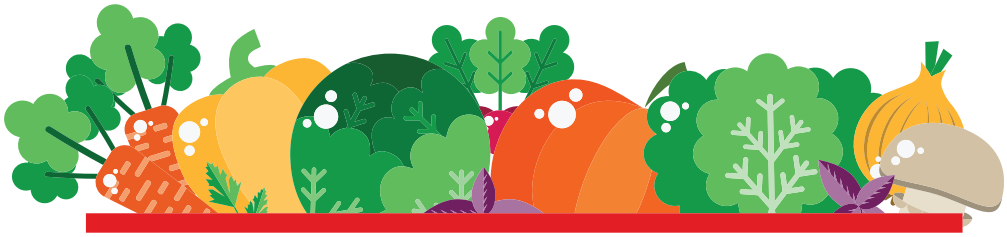
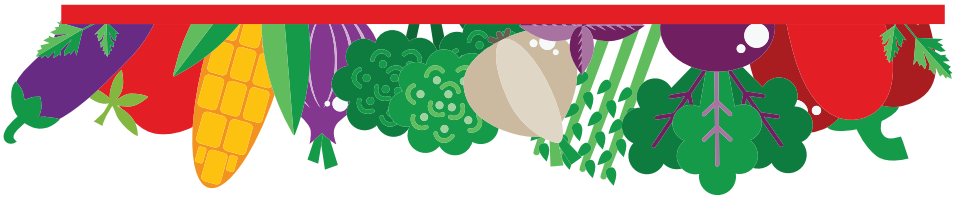


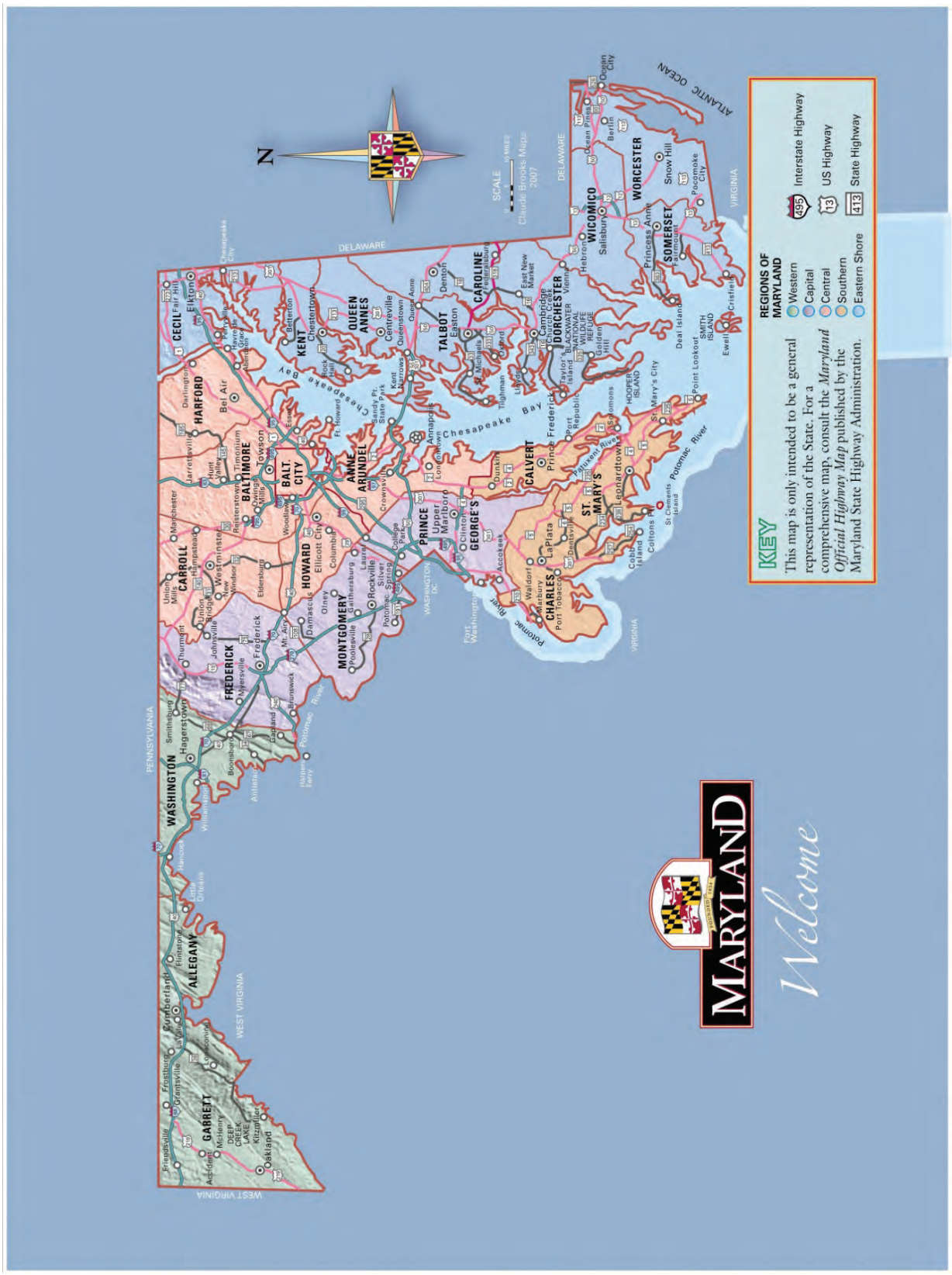


PRODUCT LIST

A listing of typical Maryland products



Apples
Apricots
Arugula
Asian Pears
Asparagus
Beets
Blackberries
Blueberries
Bok Choy
Boysenberries
Broccoli
Brussels Sprouts
Cabbage
Cantaloupes
Carrots
Cauliflower
Celery
Cherries
Collards
Cucumbers
Currants
Daikon
Edamame Soybeans
Eggplant
Endive
Grapes
Green Beans
Green Onions
Green Peppers
Hot Peppers
Kale
Leeks
Lettuce
Lima Beans
Melons
Mushrooms
Mustard Greens
Nectarines
Okra
Onions
Parsnips
Peaches
Pears
Peas
Persimmons
Plums
Potatoes
Radishes
Raspberries
Rhubarb
Rutabagas
Salad Greens
Shallots
Spinach
Sprouts
Squash
Strawberries
Sweet Corn
Sweet Peppers
Sweet Potatoes
Swiss Chard
Tomatillos
Tomatoes
Turnips
Watermelons
Zucchini


MARYLAND
Welcome
KEY
This map is only intended to be a general representation of the State. For a comprehensive map, consult the *Maryland Official Highway Map* published by the Maryland State Highway Administration.
REGIONS OF MARYLAND
Western
Capital
Central
Southern
Eastern Shore
Interstate Highway
US Highway
State Highway
N
SCALE
Claude Brooks Maps 2007
ATLANTIC OCEAN
Chesapeake Bay
Potomac River
PENNSYLVANIA
DELAWARE
WEST VIRGINIA
VIRGINIA
WASHINGTON DC
WASHINGTON
ALLEGANY
GARRETT
CARROLL
FREDERICK
HARFORD
BALTIMORE
BALT. CITY
HOWARD
MONTGOMERY
CECIL
KENT
QUEEN ANNES
TALBOT
CAROLINE
DORCHESTER
WICOMICO
WORCESTER
SOMERSET
PRINCE GEORGE'S
ANNE ARUNDEL
CALVERT
ST. MARY'S
CHARLES

Commercial Availability of Maryland Seafood

	January	February	March	April	May	June	July	August	September	October	November	December
Bass (Black)	Poor Availability	Limited Availability	Limited Availability	Supply Interruptions	Supply Interruptions	Supply Interruptions	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Supply Interruptions	Limited Availability
Bass (Striped)	Limited Availability	Limited Availability	Poor Availability	No Availability	No Availability	Readily Available	Readily Available	Readily Available	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions / Limited Availability
Bluefish	No Availability	No Availability	No Availability	Limited Availability	Limited Availability	Limited Availability	No Availability	No Availability	Supply Interruptions	Supply Interruptions	Supply Interruptions	Limited Availability
Catfish (Blue)	Poor Availability	Poor Availability	Limited Availability	Supply Interruptions	Supply Interruptions	Readily Available	Readily Available	Supply Interruptions	Limited Availability	Limited Availability	Limited Availability	Limited Availability
Catfish (White/Channel)	Poor Availability	Poor Availability	Supply Interruptions	Supply Interruptions	Supply Interruptions	Poor Availability	Poor Availability	Poor Availability	Poor Availability	Supply Interruptions	Readily Available	Supply Interruptions
Clams (Hard)	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	No Availability	No Availability	No Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability
Clams (Soft)	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Limited Availability	Limited Availability
Crab (Blue/Hard)	No Availability	No Availability	No Availability	Limited Availability	Limited Availability	Supply Interruptions	Supply Interruptions	Supply Interruptions	Readily Available	Readily Available	Supply Interruptions / No Availability	No Availability
Crab (Blue/Soft)	No Availability	No Availability	No Availability	No Availability / Poor Availability	Poor Availability / Readily Available	Readily Available / Limited Availability	Limited Availability	Limited Availability	Limited Availability / Supply Interruptions	Supply Interruptions / Poor Availability	Poor Availability / No Availability	No Availability
Crab (Jonah)	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability
Crabmeat (Fresh)	No Availability	No Availability	No Availability	Limited Availability	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Readily Available	Readily Available	Readily Available / No Availability	No Availability
Crabmeat (Frozen)	Readily Available	Readily Available / Supply Interruptions	Limited Availability / No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability / Readily Available	Readily Available
Crabmeat (Pasteurized)	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available
Croaker	No Availability	No Availability	No Availability / Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions
Flounder (Summer)	Poor Availability	Poor Availability	Poor Availability	Limited Availability / Supply Interruptions	Supply Interruptions / Limited Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Supply Interruptions	Limited Availability	Limited Availability
Greyfish/Dogfish	No Availability	No Availability	No Availability	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions / No Availability	No Availability
Lobster	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions
Mackerel (Spanish)	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	Limited Availability	Limited Availability	Limited Availability	No Availability	No Availability
Oysters (Farmed)	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available	Readily Available / Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions	Supply Interruptions / Readily Available	Readily Available	Readily Available
Oysters (Wild)	Readily Available	Readily Available	Readily Available	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	Readily Available	Readily Available
Perch (White)	Limited Availability	Limited Availability	Readily Available	Supply Interruptions	Limited Availability	Limited Availability	Poor Availability	Poor Availability	Poor Availability	Poor Availability	Poor Availability	Poor Availability
Perch (Yellow)	Poor Availability / Limited Availability	Supply Interruptions / Readily Available	Readily Available	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability	No Availability
Spot	No Availability	No Availability	No Availability	No Availability	Limited Availability	Limited Availability	Limited Availability	Limited Availability	Supply Interruptions	Supply Interruptions	Limited Availability / No Availability	No Availability
Turtle (Snapping)	Poor Availability	Poor Availability	Limited Availability	Supply Interruptions	Supply Interruptions	Supply Interruptions	Limited Availability	Limited Availability	Poor Availability	Poor Availability	Poor Availability	Poor Availability

Readily Available | Supply Interruptions | Limited Availability | Poor Availability | No Availability

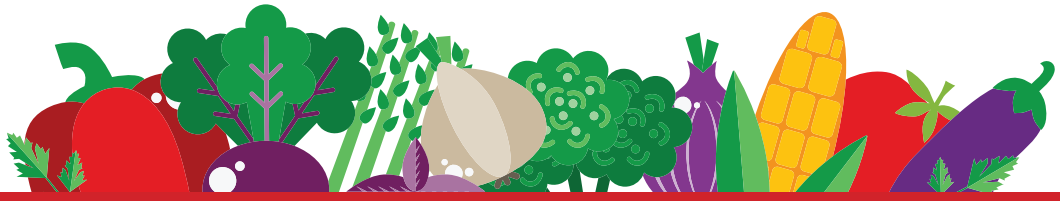
This calendar is for information purposes only. This is based on historical trends and could change at any time based on seasonal closures, weather, or other factors.

FRUITS IN SEASON

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Apples	Product is available either through storage or green house production	Product is available either through storage or green house production	Product is available either through storage or green house production					Product is harvest	Product is harvest	Product is harvest	Product is harvest	Product is available either through storage or green house production
Apricots						Product is harvest	Product is harvest					
Asian Pears								Product is harvest	Product is harvest	Product is harvest		
Blackberries							Product is harvest	Product is harvest	Product is harvest			
Blueberries						Product is harvest	Product is harvest	Product is harvest				
Cantaloupes							Product is harvest	Product is harvest	Product is harvest			
Cherries						Product is harvest	Product is harvest					
Grapes								Product is harvest	Product is harvest			
Honeydew							Product is harvest	Product is harvest	Product is harvest			
Nectarines							Product is harvest	Product is harvest				
Peaches							Product is harvest	Product is harvest	Product is harvest			
Pears								Product is harvest	Product is harvest	Product is harvest		
Plums							Product is harvest	Product is harvest	Product is harvest			
Raspberries						Product is harvest	Product is harvest	Product is harvest	Product is harvest	Product is harvest		
Strawberries					Product is harvest	Product is harvest						
Watermelon							Product is harvest	Product is harvest	Product is harvest			

Product is harvest

Product is available either through storage or green house production



VEGETABLES IN SEASON

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Asparagus				●	●	●						
Beans, Green/ Snap						●	●	●	●			
Beans, Lima							●	●	●			
Beets							●	●	●			
Broccoli					●	●				●	●	
Brussel Sprouts									●	●	●	
Cabbage						●	●		●	●		
Carrots							●	●	●	●		
Cauliflower					●	●			●	●	●	
Chard						●			●	●	●	
Collards						●	●	●	●	●	●	
Corn						●	●	●	●			
Cucumbers	●	●	●	●	●	●	●	●	●	●	●	●
Eggplant							●	●	●			
Herbs					●	●	●	●	●	●		
Garlic						●	●	●	●			
Kale					●	●				●	●	
Lettuces	●	●	●	●	●	●	●	●	●	●	●	●
Mushrooms	●	●	●	●	●	●	●	●	●	●	●	●
Okra							●	●	●			
Onions					●	●	●	●	●	●	●	
Peas						●	●		●	●		
Peas, Black-eye							●	●				
Peppers							●	●	●			
Radishes					●	●			●	●	●	
Potatoes						●	●	●	●			
Pumpkins									●	●	●	
Soybeans, Edaname									●	●		
Spinach					●	●			●	●	●	
Squash, Summer						●	●	●	●	●		
Squash, Winter								●	●	●	●	
Sweet Potatoes									●	●	●	●
Turnips					●	●			●	●	●	
Tomatoes	●	●	●	●	●	●	●	●	●	●	●	●

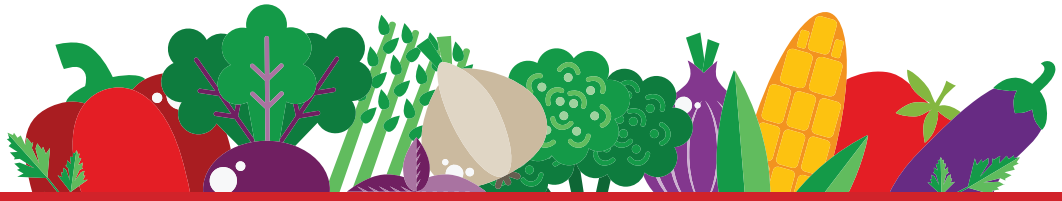
● Product is harvest

● Product is available either through storage or green house production

TRANSLATION CHART

PECKS TO POUNDS

Commodity	Unit	Approximate Net Weight	
		U.S. Pounds	Metric Kilograms
Apples	bushel	48	21.8
	loose pack	38-42	17.2-19.1
	tray pack	40-45	18.1-19.1
	cell pack	37-41	16.8-18.6
Asparagus	crate	30	13.6
Beans	bushel	56-60	25.4-27.2
Blackberries	12, 1/2-pint basket	6	2.7
Broccoli	wirebound crate	20-25	9.1-11.3
Brussels sprouts	ctn, loose pack	25	11.3
Butter	block	55,68	25,30.9
Cabbage	open mesh bag	50	22.7
	flat crate (1 3/4 bu)	50-60	22.7-27.2
	ctn, place pack	53	24
Cantaloupes	crate	40	18.1
Carrots	film plastic bags, mesh sacks, and cartons holding 48 1lb. film bags	55	24.9
Cauliflower	WGA crate	50-60	22.7-27.2
Celery	crate	60	27.2
Cherries	lug	20	9.1
Corn	wirebound crate	50	22.7
	ctn, packed 5oz ears	50	22.7
Cucumber	bushel	48	21.8
Eggplant	bushel	33	15
Eggs	average size, case, 30 doz.	47	21.3
Garlic	ctn of 12 cubes or 12 film bag pkgs, 12 cloves each	10	4.5
Grapes	Eastern, 12-qt basket	20	9.1
	Western, lug	28	12.7
	Western, 4-basket crate	20	9.1
Honey	gallon	11.84	5.4
Honeydew melons	2/3 ctn	28-32	12.7-14.5



TRANSLATION CHART

PECKS TO POUNDS

Commodity	Unit	Approximate Net Weight	
		U.S. Pounds	Metric Kilograms
Kale	ctn or crate	25	11.3
Lettuce	carton packed, 24	43-52	19.5-23.6
Lettuce, greenhouse	24-qt basket	10	4.5
Milk	gallon	8.6	3.9
Onions	dry, sack	50	22.7
	green, bunched, ctn 12-doz.	10-16	4.5-7.3
Peaches	bushel	48	21.8
	2 layer ctn or lug	22	10
	3/4-bu, ctn crate	38	17.2
Pears	bushel	50	22.7
Peas	unshelled, bushel	28-30	12.7-13.6
Peppers	bushel	25-30	11.3-13.6
Plums	ctn or lug	28	12.7
	1/2-bu basket	30	13.6
Potatoes	bushel	60	27.2
	barrel	165	74.8
	box	50	22.7
Raspberries	1/2-pt baskets	6	2.7
Spinach	bushel	18-20	8.2-9.1
Strawberries	24-qt crate	36	16.3
	12-qt crate	28-32	12.7-14.5
Sweet potatoes	bushel	55	24.9
	crate	50	22.7
Tomatoes	crate	60	22.7
	lug box	32	14.5
	2-layer flat	21	9.5
Tomatoes, greenhouse	12-qt basket	20	9.1
Turnips	without tops, mesh sack	22.7	
	bunched, crate	70-80	31.8-36.3
Watermelons	melons of average or medium size	25	11.3

GAP/GHP Certification and the FSMA Produce Safety Rule

The Maryland Department of Agriculture (MDA) offers two Good Agricultural Practices (GAP) and Good Handling Practices (GHP) food safety certification programs for fruit and vegetable producers and packers. The goal of both GAPs and GHPs is to reduce the risk of microbial contamination of fresh fruits and vegetables. The current standards are based on the Food and Drug Administration's Guidance to Industry with revisions to incorporate the Food Safety Modernization Act Produce Safety Rule requirements. MDA has entered into a cooperative agreement with FDA to develop a Maryland Produce Safety Program that provides outreach, education, technical assistance, inspection and enforcement equivalent to the requirements of the FSMA Produce Safety Rule. There is no way to guarantee that everything we grow and consume is free of microbial contamination, however, the risk can be reduced if preventative steps are taken during production, harvest and packing of fresh fruits and vegetables on the farm and in packing houses.

Food Safety Modernization Act Produce Safety Rule: MDA, the University of Maryland Plant Sciences Department and University of Maryland Extension are currently offering the Produce Safety Alliance Produce Rule training (which is the only course to meet the Produce Safety Rule training requirement), outreach and technical assistance to Maryland produce growers to facilitate compliance with the Rule. By the FDA established compliance dates, MDA will be conducting inspection and enforcement activities to ensure Maryland produce growers are compliant with the Rule.

USDA GAP/GHP Certified and USDA Harmonized Field, Harvest and Post Harvest Certified: To meet the requirements of buyers for GAP certification, the farm or business must complete a successful audit of its operation conducted by MDA's Food Quality Assurance Program USDA licensed auditors to determine compliance with Good Agricultural Practices and/or Good Handling Practices. The program is conducted through a cooperative agreement with USDA Agricultural Marketing Service. Successful completion of the audit and certification by USDA provides national recognition for producers to the many buyers now requiring audits for compliance to the GAP guidelines.

MDA State GAP: MDA's Food Quality Assurance Program also offers a Maryland GAP certification program geared towards producers that are direct marketers, selling to retailers that accept the MDA GAP certification and/or those producers that are working towards USDA certification. Producers must attend approved food safety training and successfully complete an audit to become MDA GAP certified. Funding for this program is provided through a Specialty Crop grant from USDA and is offered to producers at no cost.

COST-SHARE PROGRAM FOR USDA COMPLIANCE AUDITS

As an incentive for more farmers and packers to participate, the MDA has a cost-share program to help with the certification costs. To be eligible for funding, a producer/handler's USDA GAP/GHP or Harmonized audit must be approved and payment of audit fees verified. USDA GAP/GHP and Harmonized audits are offered through the MDA's Food Quality Assurance Program through a cooperative agreement with the USDA Agricultural Marketing Service.

For questions on the above programs, please contact Deanna Baldwin, Food Quality Assurance Program 410-841-5769 or Deanna.baldwin@maryland.gov

PRODUCERS

Growers, Food Producers and Watermen

A Taste of Southern Maryland
Angelina's of Maryland, LLC
Atwater's
Barnola, LLC
Barren Island Oysters
Bartenfelder Farms
Baywater Farms
Blue Star Garlic
Bramble Blossoms
Caprikorn Farms
Chesapeake Bay Roasting Company
Chesapeake Farm to Table
Chesapeake Harvest
Chester River Clam Co., Inc.
The Choptank Oyster Co.
Chouquette Chocolates
Clinger's Natural Nut Butters / CASCO Distributors Inc.
Coastal Growers
Colora Orchards
Congressional Seafood Co.
Crossroad Company, LLC - Winecream
Double T Oyster Ranch
Dough Run
Dress It Up Dressing
Eastern Shore Growers
Food For The People
FreshPaper
Fridays Creek Winery
Good Dog Farm
Good Sense Farm and Apiary
The Great Gourmet, Inc.
HEX Ferments
High Country Creamery and Market
Hollywood Oyster Company
Homestead Farms, Inc.
Honga Oyster Company
Hummingbird Farms, Inc.
Lands End Farm
Liberty Delight Farms
Lindy's Seafood, Inc.
Loveville Produce Auction
Maple Lawn Turkey Farm
MeatCrafters, Inc.
Miller Farms
Mother Smucker, LLC
Mountain Spring Farms
NAFCO
Nature's Garlic Farm
Neat Nick Preserves
Old Line Custom Meat Company
Olmo Bros Nursery and Farm
Orchid Cellar Meadery and Winery
Orinoco Coffee and Tea
Rise Up Coffee Roasters
Salazon Chocolate Company
Seaberry Farm
Shlagel Farms
South Mountain Creamery
Springfield Farm
Stoecker Farms Produce, LLC
Stump Cove Oyster Company
Tangled Roots Farm, LLC
Tobacco Barn Distillery
Todd's DIRT Seasonings and Marinades
Whispering Breeze Farm

A Taste of Southern Maryland

Ronda Goldman, Executive Director
3921 Light Arms Place, Waldorf, MD 20602
Charles County
(240) 412-8993
rgold@tasteofsomd.com
www.tasteofsomd.com

Business Description: Local CSA connecting local residents and businesses with local farmers and food producers. Southern Maryland is a peninsula that has rich soils and produces foods high in nutrients and flavors.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional, Grass Fed/Pastured, Eco-Friendly
Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Available: Melons, Onions , Potatoes, Tomatoes, Watermelons

Angelina's of Maryland, LLC

D.J. Ruggles, Managing Partner
P. O. Box 942, Brooklandville, MD 21022
Baltimore County
(410) 504-4308
dj@crabcake.com
www.crabcake.com

Business Description: Producer of crab cakes and other Maryland seafood specialties with a focus on using only the best domestic blue crab. Formerly a landmark restaurant in Baltimore, Angelina's has been known for crab cakes for over 60 years and won many awards as the area's best. We now produce small batches in a kitchen on Kent Island, and ship the majority of our products on ice via FedEx direct to consumers nationwide. We also have retail and foodservice packaging available for local distribution.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: crab cakes, crab soups, sauces and dips, other value-added blue crab products

Atwater's

Jess Placek, Wholesale Manager
2905 Whittington Avenue,, Baltimore, MD 21230
Baltimore County
(410) 644-3435
jessplacek@atwaters.biz
www.atwaters.biz

Business Description: Local bakery and cafe specializing in artisanal, hand-shaped sourdough and yeasted breads, scratch pastries, small batch jams and soups. Sourcing local and organic ingredients as much as possible to facilitate relationships with local farmers and fellow small businesses.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional, small urban farming

Products Available: breads, pastries, soups

Barnola, LLC

Aisha Thompson, Owner
14101 Dawn Whistle Way, Bowie, MD 20721
Prince George's County
(301) 357-4022
anp108@aol.com
www.lovebarnola.com

Business Description: Hand-crafted, all-natural and organic allergy friendly granolas and snacks. Made in Bowie, Maryland. Peanuts, soy, dairy and wheat free granolas.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: We are a value added product.

Products Available: granola

Barren Island Oysters

Timothy Devine, Owner
P. O. Box 836, Easton, MD 21601
Talbot County
(917) 584-8029
tim@timothydevine.com
www.barrenislandoysters.com

Business Description: Seafood and aquaculture business.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Aquaculture
Products Available: Oysters

Bartenfelder Farms

Jessie Harding, Sales
4110 Payne Road, Preston, MD 21655
Caroline County
(410) 913-2590
bartfarms9813@yahoo.com

Business Description: Farm offering sweet corn, melons, greens, kale, collards, mustard and rape, cabbage tomatoes and other oddity items. We are family-owned and -operated -- at least the seventh generation produce farmers in our family. We sell at local retail farmers markets and ship wholesale throughout Maryland. Our most popular wholesale items are greens, kale, collards, cabbage and sweet corn. Our home farm is in Preston Maryland, and we also farm in Hurlock and Cambridge.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional, Certified Organic
Food Quality Programs: MD GAP Certification

Products Available: Beets, Broccoli, Collards, Daikon, Kale

Baywater Farms

Tim Fields, Manager
27616 Little Ln, Salisbury, MD 21801
Wicomico County
(443) 783-4185
tim@baywatergreens.com
www.baywaterfarms.com

Business Description: A sixth-generation family farm deeply rooted on the Eastern Shore of Maryland, focusing on growing high quality, non-GMO heirloom produce. We are known for growing both hydroponic and specialty field produce. We deliver year-round using a small fleet of refrigerated trucks. Our popular items include lettuces, cherry tomatoes and peppers. We have been GAP-certified for seven years and take food safety very seriously. This past year we began seeking an organic certification.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional, Currently seeking organic certification
Food Quality Programs: MD GAP Certification

Products Available: Arugula, Beets, Bok Choy, Broccoli, Brussels Sprouts, Cabbage, Carrots, Cauliflower, Celery, Collards, Cucumbers, Daikon, Eggplant, Green Onions, Green Peppers, Hot Peppers, Kale, Lettuce, Melons, Mustard Greens, Onions, Potatoes, Radishes, Salad Greens, Spinach, Sprouts, Squash, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini

Blue Star Garlic

Daniel Rider, Owner
5560 Dog Kennel Road, Rhodesdale, MD 21659
Dorchester County
(410) 310-6218
bluestargarlic@gmail.com

Business Description: Garlic grower. Hard neck, German white garlic, hand grown, individually selected and graded.
Desired Markets: Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: No insecticides. No herbicides used on crop.

Products Available: Garlic

Bramble Blossoms

Robert Bramble, Owner
6938 Hubbard Road, Hurlock, MD 21643
Dorchester County
(410) 310-2748
brambleblossoms@comcast.net
www.brambleblossoms.com

Business Description: Family-owned and -operated, state-of-the-art hydroponic, environmentally controlled greenhouse that has been in operation for two years. We specialize in bibb lettuce, romaine, spring mix and arugula. Products available year-round. Gap-certified, and we have been in the greenhouse production business for 13 years.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Insecticide and pesticide free
Food Quality Programs: MD GAP Certification

Products Available: Arugula, Salad Greens

Caprikorn Farms

Rhonda Drake, Operations Manager
20312 Townsend Road, Gapland, MD, 21779
Washington County
(301) 304-4803
kidslovegoatmilk3@gmail.com

Business Description: Goat dairy farm producing a variety of goat cheeses made from our goat milk
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Grass Fed/Pastured, Organic Exempt

Products Available: Cheese

Chesapeake Bay Roasting Company

Rick Erber, Founder
2100 Concord Blvd., Suite J, Crofton, MD 21114
Anne Arundel County
(410) 454-0102
rick@cbrccoffee.com
www.cbrccoffee.com

Business Description: A certified-organic coffee roaster committed to creating, roasting and distributing the region's finest specialty-grade, fair trade, organic coffees and to contribute to environmental causes and community events that directly impact the health of the Chesapeake Bay.**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Certified Organic, Fair Trade

Products Available: Coffee

Chesapeake Farm to Table

Heather Hulsey, Executive Director
16813 Yeoho Road, Sparks Glencoe, MD 21152
Baltimore County
(443) 300-6616
heather@chesapeakefarmtotable.com
www.chesapeakefarmtotable.org

Business Description: A farmer-owned, farmer-managed online marketplace for high-quality, local and sustainably grown produce. Our food hub serves customers in Baltimore City, Baltimore County, Carroll County and Howard County. We help build more economically viable sustainable small-scale farms in the Chesapeake region through educational programming and improved access to local foods.
Desired Markets: Restaurants
Farming Practices: Grass Fed/Pastured, Certified Organic, Organic Exempt, Sustainable using organic practices but not certified.
Food Quality Programs: MD GAP Certification, Rabbit and Poultry On-Farm Slaughter/Processing Program, USDA Inspection (Beef, Pork, Poultry)

Products Available: Apples, Arugula, Asparagus, Beets, Blackberries, Blueberries, Bok Choy, Broccoli, Brussel Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Celery, Cherries, Collards, Cucumbers, Currants, Daikon, Edamame Soybeans, Eggplant, Endive, Garlic, Green Beans, Green Onions, Green Peppers, Horseradish, Hot Peppers, Kale, Leeks, Lettuce, Melons, Mushrooms, Mustard Greens, Nectarines, Okra, Onions, Parsnips, Peaches, Pears, Peas, Potatoes, Radishes, Raspberries, Rhubarb, Salad Greens, Shallots, Spinach, Sprouts, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini, Chicken, Gamebird, Pork, Turkey, Cheese, Eggs,

Chesapeake Harvest

Deena Kilmon, Sales and Marketing Director
101 Marlboro Avenue, Ste 53, Easton, MD 21601
Talbot County
(410) 829-4052
deena@chesapeakeharvest.com
www.chesapeakeharvest.com

Business Description: A value-chain coordinator that assists all Maryland farmers with making wholesale connections with buyers. We work with producers, buyers and distributors to address challenges involved in scaling up for wholesale channels while maintaining local food value for increasingly discriminating consumers. We target a variety of wholesale buyers, including grocery stores, broad line distributors, restaurants, and nonprofit organizations focused on providing healthy food to under-served communities and provide farmers with technical assistance including free Harmonized GAP assistance, post-harvest processing methods and marketing strategies.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional
Food Quality Programs: MD GAP Certification

Products Available: Arugula, Asparagus, Beets, Blueberries, Broccoli, Brussels Sprouts, Cabbage, Collards, Eggplant, Garlic, Green Beans, Green Onions, Green Peppers, Kale, Leeks, Lettuce, Lima Beans, Onions, Raspberries, Salad Greens, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Tomatillos, Tomatoes, Turnips, Watermelons
Chesapeake Harvest is a value-chain coordinator that assists all Maryland farmers with making wholesale connections with buyers. Please contact us with your specific requests for farm or product information.

Chester River Clam Co., Inc.

Sean McGarvey, EVP Purchasing/Sales/Operations
305 Roe Inglesdie Road, Centreville, MD 21617
Queen Anne's County
(443) 928-7773
smjmcgarvey@hotmail.com

Business Description: Manufacturer/wholesaler of full line protein
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic
Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef, Bison, Lamb , Pork, Seafood Items (both fresh and frozen)

The Choptank Oyster Co.

Kevin McClaren, GM
6035 Castle Haven Road, Cambridge, MD 21613
Dorchester County
(410) 221-7900
kevin@choptanksweets.com
www.choptanksweets.com

Business Description: Oyster Farming since 1999
Desired Markets: Grocery Chains, Restaurants
Farming Practices: Aquaculture

Products Available: Oysters

Chouquette Chocolates

Sarah Dwyer, Owner
10220 Democracy Lane, Potomac, MD 20853
Montgomery County
(301) 651-4442
sarah@chouquette.us
www.chouquette.us

Business Description: Handmade chocolate-covered caramels with local designs including Maryland flag, crab with Bay spice, nautical and beach, plus themes for special occasions including birthday and weddings. We offer custom logos for client gifting. Working with small businesses is our specialty.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.)

Products Available: Chocolate-Covered Caramel, Logo Chocolates

Clinger's Natural Nut Butter CASCO Distributors, Inc.

Mark Stephenson, President
P. O. Box 1102, 2020 Windsor Drive, Salisbury, MD 21802
Wicomico County
(410) 726-1603
mark@clingersnatural.com
www.clingersnatural.com

Business Description: We grow pecans and peanuts, source other nuts from a small co-op of growers, and roast and produce all-natural nut butters. We sell to groceries and eateries and are available in half of Maryland's farmers markets.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional

Products Available: Pecans, Peanuts, Nut Butters

Coastal Growers

Will Hales, Partner
1320 Robins Avenue, Salisbury, MD 21804
Wicomico County
(410) 726-9105
will@coastalgrowers.com
www.coastalgrowers.com

Business Description: Commercial vegetable grower and shipper specializing in seedless watermelons
Desired Markets: Grocery Chains
Farming Practices: Conventional
Food Quality Programs: USDA Harmonized GAP

Products Available: Strawberries, Tomatoes, Watermelons

Colora Orchards

Steve Balderston, Owner
1265 Colora Road, Colora, MD 21971
Cecil County
(410) 658-4622
coloraorchards@zoominternet.net
www.coloraorchards.com

Business Description: Primarily wholesale peach and apple packaging, fresh market facility with markets in Baltimore-Washington corridors and Philadelphia-Wilmington corridors. We also deliver to fruit and vegetable stands, providing fresh apple cider, peaches and apples packed to specification.
Desired Markets: Grocery Chains
Farming Practices: Conventional
Food Quality Programs: USDA GAP/GHP Certification

Products Available: Apples, Peaches

Congressional Seafood Co.

Kelly Morris, Director of Marketing
7775 Chesapeake Bay Ct., Jessup, MD 20794
Howard County
(703) 307-3944
ksm@congressionalseafood.com
www.congressionalseafood.com

Business Description: One of the mid-Atlantic region's best suppliers of quality seafood from around the globe. We source only the finest seafood products and have developed long-standing relationships with fishermen and producers, enabling us to buy much of our product directly from the watermen, thus providing the freshest products to local chefs and restaurants.
Desired Markets: Grocery Chains, Restaurants
Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Seafood

Crossroad Company, LLC Winecream

Katie Gorham, Owner, Managing Member
208 S. Pulaksi St. #4E, Baltimore, MD 21223
Baltimore City
(410) 630-9066
katie@crossroadco.com
www.crossroadco.com

Business Description: Crossroad Company, LLC is a small, family-owned business located in Baltimore, MD. We are the proud innovators of Winecream – wine ice cream. Our product combines the best of two worlds: super-premium, naturally sourced gourmet ice cream and craft-made fruit wines. The results are delicious, boozy frozen desserts.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains Restaurants
Farming Practices: Conventional

Products Available: Ice Cream, Ice Cream-Related Products (Sandwiches, Milkshakes, etc.)

Double T Oyster Ranch

Spike Meatyard, Partner
Frederick Meatyard, Partner
18521 Herring Creek Road, Unit9
Tall Timbers, MD, 20690
St. Mary's County
(301) 994-1508
doubletoyster@gmail.com
www.ttoyster.com

Business Description: Oyster aquaculture operation founded in 2009 by father and son team Rick and Spike Meatyard. The ranch is located in Herring Creek off the Potomac River and includes a two-acre lease of aquaculture bottom. Our oysters feature a sweet yet briny consistency imparted by surrounding marshlands and the flushing tides of the Potomac River. They are available at the Reluctant Navigator Restaurant. Visitors may also buy direct from the farm and orders can be shipped nationwide.
Desired Markets: Farm Stands and/or Farmers' Market, Restaurants
Farming Practices: Aquaculture, Growing, and Packing Techniques

Products Available: Oysters

Dough Run

Sarah Sprigg, Owner/Baker
16949 York Road, Monkton, MD 21111
Baltimore County
(443) 655-0084
sarah@doughrun.com
www.doughrun.com

Business Description: A woman-owned company specializing in granola bars, granola cookies, granola clusters and loose granola both sweet and savory. We create "on-the-go" healthy food, providing healthy snacks for children, before or after energy boosts for athletes, and quick breakfasts for the businessperson.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Grass Fed/Pastured

Products Available: Granola (both Sweet and Savory), Clusters (Granola Cookies), Granola Bars, Pancake Mix

Dress It Up Dressing

Sophia Maroon, CEO
4825 Cordell Avenue, Suite 210, Bethesda, MD 20814
Montgomery County
(301) 979-9555
Sophia@dressitupdressing.com
www.dressitupdressing.com

Business Description: A woman-owned, certified B-Corp company creating healthy and natural salad dressings in a way that is good for our community, our planet and our bodies. We are proud to be part of the B Corp community, harnessing the power of business for the wellbeing of the world.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Salad Dressings

Eastern Shore Growers

Carroll Lane, Vice President
22544 Hog Creek Road, Preston, MD 21655
Caroline County
(443) 539-6323
carroll@easternshoregrowers.com

Business Description: Farm growing watermelon, organic and conventional cantaloupe, organic and conventional corn (white, yellow and bicolor), kale, organic and conventional tomatoes and vine-ripened green peppers
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional Certified Organic
Food Quality Programs: MD GAP Certification

Products Available: Green Peppers, Kale, Melons, Sweet Corn, Tomatoes, Watermelons

Food For The People

Roy Lycorish, Farmer
5107 Roblee Drive, Upper Marlboro, MD 20772
Prince George's County
(202) 329-8121
RLycorish@gmail.com

Business Description: Farm
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Organic Exempt

Products Available: Cabbage, Green Beans, Mushrooms, Onions, Potatoes, Sweet Peppers,

FreshPaper

Carrie Murphy, Manager
P. O. Box 880, Columbia, MD 21044
Howard County
(424) 260-3368
carrie@fenugreen.com
www.fenugreen.com

Business Description: Supplier for FreshPaper, natural, recyclable, biodegradable and compostable food saver sheets designed to keep food fresh for longer, naturally. The FreshPaper line includes patented produce savers, bread savers and cheese savers. FreshPaper is used by farmers and families across the globe, and has been featured by the New York Times, The Washington Post, the Today Show, Oprah, and Forbes since launching at a farmer's market.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Certified Organic

Products Available: FreshPaper

Fridays Creek Winery

Frank Cleary, Manager
3485 Chaneyville Road, Owings, MD 20736
Calvert County
(410) 286-9463
Frank.Cleary@fridayscreek.com
www.FridaysCreek.com

Business Description: Winery, vineyard and specialty crops
Desired Markets: Farm Stands and/or Farmers' Markets, Restaurants
Farming Practices: Conventional
Food Quality Programs: Maryland Egg Quality Assurance

Products Available: Blackberries, Grapes, Mushrooms

Good Dog Farm

Joanna Winkler, Owner
17318 Masemore Road, Parkton, MD 21120
Baltimore County
(443) 491-8175
gooddogfarmers@gmail.com
www.gooddogfarmmd.com

Business Description: A five-acre, sustainable vegetable farm in Parkton, Maryland supplying customers in the Baltimore region with a diversity of crops, specializing in winter greens and unique varieties of storage crops like potatoes, onions, carrots and squash. We grow vegetables year-round in our three high tunnels and use only organic growing practices; we are seeking USDA Organic Certification for the 2018 season.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Using all organic growing practices, seeking certification for the 2018 growing season
Food Quality Programs: MD GAP Certification

Products Available: Arugula, Asparagus, Cabbage, Cantaloupes, Carrots, Cucumbers, Daikon, Garlic, Kale, Leeks, Lettuce, Melons, Mustard Greens, Onions, Parsnips, Potatoes, Radishes, Salad Greens, Shallots, Squash, Strawberries, Sweet Potatoes, Watermelons

Good Sense Farm & Apiary

Zachari Curtis, CEO
519 Irving St. NW, Washington, DC 20010
(202) 841-2432
info@goodsensefarm.com
www.goodsensefarm.com

Business Description: Growing and making snack foods and delights from gourmet mushrooms. Welcome to the wild!
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Chemical Free

Products Available: Mushrooms

The Great Gourmet Inc

Kim Scott, CEO
5115 Clark Canning House Road, Federalsburg, MD 21632
Dorchester County
(410) 754-8800
kim@thegreatgourmet.com
www.thegreatgourmet.com

Business Description: A family-owned and -operated business on Maryland's Eastern Shore producing premium seafood items including our famous Great Gourmet crab cakes. We also offer fulfillment and e-commerce distribution including QVC, HSN and Shop NBC.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Fish and Seafood Items

HEX Ferments

Meaghan Carpenter, Co-Owner
529 East Belvedere Avenue, Baltimore, MD 21212
Baltimore City County
(410) 775-5044
hex@hexferments.com
www.hexferments.com

Business Description: A provider of unique sauerkrauts, kimchis, seasonal pickles and kombucha tea made from local/organic produce. HEX Ferments uses the traditional method of fermentation to make flavors more complex, and preserve naturally occurring probiotics. Fermented foods are in every culture and for thousands of years have been an effective way to preserve the harvest and make food more digestible while detoxifying and enhancing nutrients. We are a certified B-Corporation®, 100% Wind Powered, and strive to be conscientious in all of our decisions. GO WITH YOUR GUT!
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Sauerkrauts, Kimchis, Pickles and Kombucha Tea

High Country Creamery and Market

Linda Kling, Owner/GM
97 Locker Lane, Grantsville, MD 21536
Garrett County
(240) 979-0620
linda@hcccheese.com
www.highcountrycreameryandmarket.com

Business Description: Locally sourced, small-batch artisan cow cheese producer. We would love to come and talk to distributors, restaurants, hospitals, schools, prisons, stores, coops etc. about how to carry our cheese
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional (we source our milk from a local Amish farm)

Products Available: Cheese

Hollywood Oyster Company

Tal Petty, Oyster Farmer
P. O. Box 69
44149 Tranquility Farm Lane, Hollywood, MD 20636
St. Marys County
(301) 710-6396
tal@hollywoodoyster.com
www.hollywoodoyster.com

Business Description: Oyster farm producing Hollywood, Sweet Jesus, Va Va Voom, Seasiders and Solomons Choice oysters
Desired Markets: Grocery Chains, Restaurants
Farming Practices: Aquaculture

Products Available: Live Oysters

Homestead Farms, Inc.

Alison Howard, Owner
2250 Millington Road, Millington, MD 21651
Queen Anne's County
(410) 490-7038
alisonphoward@gmail.com
www.freshorganicvegetables.com

Business Description: Grower of Certified Organic kale, cabbage and seedless watermelon for wholesale markets. We are USDA Harmonized GAP-certified.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.)
Farming Practices: Certified Organic
Food Quality Programs: USDA Harmonized GAP

Products Available: Cabbage, Kale, Watermelons

Honga Oyster Company

Bill Cox, Owner
1915 Wingate-Bishop Head Road, Toddville, MD 2167
Dorchester County
(240) 447-4500
bigbill107@gmail.com
www.facebook.com/hongaoyster

Business Description: Oyster farm, established in 2013. Located in Normans Cove of the Honga River. Producer of Honga Tonk and the Honey Cup oyster brands. Co-owned and operated by former watermen.
Desired Markets: Grocery Chains, Restaurants
Farming Practices: Aquaculture

Products Available: Oysters

Hummingbird Farms, Inc.

Jennifer Sturmer, President
12319 Ridgely Road, Ridgely, MD 21660
Caroline County
(410) 634-2121
hbird@crosslink.net

Business Description: Tomato producer
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional
Food Quality Programs: USDA Harmonized GAP

Products Available: Beefsteak Tomatoes; Red, Yellow, Orange, Red Plum and Golden Plum Cluster Tomatoes; Red, Yellow & Orange Cherry, Red & Yellow Grape, and Miniature Plum Tomatoes; Heirloom Tomatoes. Edible Flowers in the Spring.

Lands End Farm

Vinton Lawrence, Owner
23629 Lands End Road, Chestertown, MD 21620
Kent County
(410) 778-1866
vlawrence@nets.com

Business Description: An MDA-certified, organic farm located in Chestertown, MD. Our principal field crops are corn, alfalfa hay, grass hay, wheat, rye, and barley. We produce value-added grain products including flour, polenta, and cornmeal, and also sell food-grade whole grain to distillers and brewers. We provide flour and polenta to restaurants and artisanal bakeries. We are interested in establishing relationships with local restaurants, bakers, brewers, distilleries and others to grow custom crops of grains, vegetables and small fruits.
Desired Markets: Restaurants
Farming Practices: Certified Organic

Products Available: Blueberries, Figs, Rhubarb, Shallots, Sweet Potatoes, Beef

Liberty Delight Farms

Shane Hughes, President
1633 Oakland Road, Reisterstown, MD 21136
Baltimore County
(410) 833-1796
shane@libertydelightfarms.com
www.libertydelightfarms.com

Business Description: All-natural meat producer
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants
Farming Practices: Grass Fed/Pastured
Food Quality Programs: Rabbit and Poultry On-Farm Slaughter/Processing Program, Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef, Chicken, Pork, Rabbit, Turkey, Eggs

Lindy's Seafood, Inc.

Aubrey Vincent, Vice President
1548 Taylors Island Road, Woolford, MD 21677
Dorchester County
(410) 228-5032
aubrey@lindysseafood.com
www.lindysseafood.com

Business Description: Wholesale crabs, crabmeat and oysters. Maryland-based crab processor, specializing in fresh, frozen and pasteurized crabmeat.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Wild Caught

Products Available: Crabs, Crab Meat, Oysters

Loveville Produce Auction

Nathanial Stauffer, Member
40454 Bishop Road, Loveville, MD 2065
St. Mary's County
(240) 538-2005
Donna.sasscer@stmarysmd.com
www.visitstmarysmd.com (search Loveville Auction)

Business Description: Wholesale produce auction
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional

Products Available: Apples, Apricots, Arugula, Asian Pears, Asparagus, Beets, Blackberries, Blueberries, Bok Choy, Broccoli, Brussels Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Cherries, Collards, Cucumbers, Currants, Daikon, Endive, Figs, Garlic, Grapes, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Lima Beans, Melons, Mushrooms, Mustard Greens, Nectarines, Okra, Onions, Parsnips, Peaches, Pears, Peas, Persimmons, Plums, Potatoes, Radishes, Raspberries, Rhubarb, Rutabagas, Salad Greens, Shallots, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini, Eggs, Firewood, Hay, Bedding Plants, Flowers, Hanging Baskets, Cut Flowers, and Seasonal Crafts

Maple Lawn Turkey Farm

Bj Radhe, Operations
11788 Scaggsville Road , Fulton, MD 20759
Howard County
(301) 725-2074
bj.radhe@gmail.com
www.maplelawn.com/

Business Description: Fresh, free-range, all-natural turkeys
Desired Markets: Grocery Chains, Restaurants
Farming Practices: Grass Fed/Pastured
Food Quality Programs: MD GAP Certification, Rabbit and Poultry On-Farm Slaughter/Processing Program

Products Available: Turkey

MeatCrafters, Inc.

Aaron Kushner, General Manager
3900 Ironwood Place, Landover, MD 20785
Prince George's County
(240) 764-7653
aaron@meatcrafters.com
www.meatcrafters.com

Business Description: A USD-inspected manufacturer of gourmet sausages, traditionally cured salumi and charcuterie, and the parent company of the Skinny Salami brand. We produce retail packages of our products in addition to foodservice and institutional items for the restaurant industry in Maryland, DC, VA, and nationwide.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef, Bison, Chicken, Duck, Gamebird, Goat, Lamb, Pork, Rabbit, Turkey, Veal

Miller Farms

Brad Miller, Direct Farm Marketer
10140 Piscataway Road, Clinton, MD 20735
Prince George's County
(301) 297-9370
bpmiller14@gmail.com
www.millerfarmsclinton.com

Business Description: A 267-acre farm that has been family-owned and -operated since 1840, offering a wide array of fresh fruits, crisp vegetables and much more. In addition to our farm, we have a direct farm market, a bakery offering delicious home-baked goods and handmade ice cream, a nursery abundant with beautiful plants and flowers, hardwood mulch and firewood.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional
Food Quality Programs: MD GAP Certification

Products Available: Apples, Asian Pears, Beets, Blackberries, Blueberries, Brussels Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Celery, Cherries, Collards, Cucumbers, Eggplant, Grapes, Green Beans, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Melons, Okra, Onions, Peaches, Pears, Plums, Potatoes, Radishes, Raspberries, Rutabagas, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatoes, Turnips, Watermelons, Zucchini, Eggs, Ice Cream

Mother Smucker, LLC

Amber Smucker, Owner/Operator
4865 Eastern Neck Road, Rock Hall, MD 21661
Kent County
(484) 368-9274
mothersmuckersalsa@gmail.com
www.mothersmuckersalsa.com

Business Description: Handcrafted salsas and marinara sauce made from local produce. Our products are produced in small batches to ensure consistent quality and flavor. We are proud to say we are leading the industry in fresh, from-farm-to-jar, shelf-stable foods.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: We purchase our produce from local farmers

Products Available: Shelf-stable Salsas (medium and hot) and Marinara Sauce

Mountain Spring Farms

Terry Thomas, Owner
577 Baltimore Pike, Bel Air, MD 21014
Harford County
(443) 821-0406
terry@mountainspringfarmsproduce.com
www.mountainspringfarmsproduce.com

Business Description: An indoor hydroponic herb, greens and produce grower
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants
Farming Practices: MSF does grow organically but has not received certification yet as we are a new business
Food Quality Programs: MD GAP Certification

Products Available: Lettuce, Spinach, Tomatoes, Thai Basil, Genovese Basil, Italian Basil, Cilantro, Purple Basil

NAFCO

Kelly Morris, Director of Marketing
7775 Chesapeake Bay Ct, Jessup, MD 20794
Howard County
(703) 307-3944
ksm@nafcofish.com
www.nafcofish.com

Business Description: Largest regional seafood distributor in the Mid-Atlantic, serving retail chains and institutional distributors with a full line of fresh, frozen, canned, smoked, salted and live seafood throughout a territory extending from Connecticut to Richmond, VA.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.)
Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Fish and Shellfish Products responsibly sourced locally and globally

Nature's Garlic Farm

James Reinhardt, Owner
10610 Old Cordova Road, Easton, MD 21601
Talbot County
(410) 829-1718
sales@naturesgarlicfarm.com
www.naturesgarlicfarm.com

Business Description: Growers of Hardneck Garlic, including naturally grown, high quality garlic bulbs, garlic scapes and fresh garlic. Serving wholesalers, retailers, grocers, CSA's, markets, produce stands and restaurants. We offer a wide variety of packaging and provide signage and marketing assistance as well as guarantee our product. Fresh garlic available April through June, and November through January. Garlic scapes available May and June. Jumbo garlic bulbs available July through January.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Naturally Grown NO Herbicides NO Pesticides
Food Quality Programs: MD GAP Certification, USDA Harmonized GAP

Products Available: Garlic, Fresh Green Garlic, Garlic Scapes

Neat Nick Preserves

Nicole Paterson, Owner
4739 Columbia Road., Ellicott City, MD 21042
Howard County
(732) 600-4235
nicole@neatnickpreserves.com
www.neatnickpreserves.com

Business Description: Creators of handmade jams, jellies and butters from local ingredients in Ellicott City
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Apples, Blueberries, Cherries, Grapes, Hot Peppers, Pears, Plums, Raspberries, Strawberries

Old Line Custom Meat Company

Mike Brannon, Vice President
1600 S. Monroe Street, Baltimore, MD 21230
Baltimore City
(410) 962-5530
mike@olcmc.com
www.rosedabeef.com

Business Description: Beef producer. Founded in 1996, Roseda started as a hobby for Ed & Rosemary Burchell in Monkton, Maryland before selling beef to local neighbors and friends in 1999. Roseda Farm is a farm, not a factory. Roseda Farm's commitment to a careful and thoughtful breeding process utilizes genetic markers that competitively yield differentiating attributes to improve consistent, quality-oriented products.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.)
Farming Practices: Conventional
Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef

Olmo Bros Nursery & Farm

Larry Olmo, Farm Manager
1704 Old Generals Highway, Annapolis, MD 21401
Anne Arundel County
(410) 703-5440
Larry@olmobros.com

Business Description: Nursery and farm operation specializing in vegetables, fruits, and herbs grown primarily from imported Italian seeds. We also produce freshly made mozzarella, ricotta, and made-to-order cannoli using fresh ricotta as the base for the cannoli crema.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional

Products Available: Arugula, Asian Pears, Asparagus, Beets, Blackberries, Blueberries, Broccoli, Brussels Sprouts, Cabbage, Carrots, Cauliflower, Cucumbers, Eggplant, Figs, Garlic, Green Beans, Green Onions, Green Peppers, Kale, Leeks, Lettuce, Onions, Peas, Persimmons, Potatoes, Radishes, Salad Greens, Shallots, Spinach, Squash, Sweet Corn, Sweet Peppers, Swiss Chard, Tomatoes, Zucchini, CHEESE - Freshly made mozzarella and freshly made ricotta

Orchid Cellar Meadery and Winery

Dan Kennedy, Sales and Marketing Manager
8546 Pete Wiles Road, Middletown, MD 21701
Frederick County
(301) 473-3568
dan@orchidcellar.com
www.orchidcellar.com

Business Description: Maryland's premier meadery and winery bringing the world's oldest alcohol into the 21st century. Specializing in complex honey wines as well as unique red and white varietals. Locally crafted, internationally awarded.
Desired Markets: Grocery Chains, Restaurants
Farming Practices: Conventional

Products Available: Grapes, Mead and Wine

Orinoco Coffee & Tea

Steve Izzo, Account Manager for Maryland
8265 Patuxent Range Road, Suite L, Jessup, MD 20794
(410) 312-5292
info@orinococoffeeandtea.com
www.orinococoffeeandtea.com

Business Description: Family-owned small business providing on-demand roasting. Our goal is to consistently provide excellent coffee and tea products to retailers, local coffee shops and multi-store grocery chains. We also pride ourselves in providing a wide-range of Fair Trade Organic coffees. We service many private label accounts across the nation. If your gourmet shop or store serves only the best, consider adding Orinoco to your product line.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Coffee, Tea, Coffee Supplies and Equipment

Rise Up Coffee Roasters

Tim Curteton, CEO
618 Dover Road, Easton, MD 21601
Talbot County
(410) 822-1353
tim@risreupcoffee.com
www.riseupcoffee.com

Business Description: Organic coffee Roaster
Desired Markets: Restaurants
Farming Practices: Certified Organic

Products Available: Coffee

Salazon Chocolate Company

Kacie Hubert, Marketing Coordinator
P. O. Box 1221, Sykesville, MD 21784
Carroll Country
(410) 948-3535
kacie@salazonchoc.com
www.salazonchoc.com

Business Description: Maryland company producing organic dark chocolate with sea salt
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.)
Farming Practices: Certified Organic

Products Available: Chocolate

Seaberry Farm

Richard Uva, Owner
2770 Wright Road, Federalsburg, MD 21632
Caroline County
(410) 754-3195
richarduva@gmail.com
www.seaberryfarm.com

Business Description: Flower grower offering a large selection of cut flowers, woody branches for floral use; we distribute them to wholesale florists as well as supermarkets. We also grow a variety of specialty fruits, including peaches, plums and pawpaws. Located in Federalsburg, Maryland, Seaberry Farm is situated in the heart of the Delmarva Peninsula on Maryland's Eastern Shore.
Desired Markets: Grocery Chains
Farming Practices: Conventional

Products Available: Peaches, Plums, pawpaws, cut flowers, woody cut branches

Shlagel Farms

Russell Shlagel, Owner
12850 Shlagel Road, Waldorf, MD 20601
Charles County
(301) 645-4554
info@shlagelfarms.com
www.shlagelfarms.com

Business Description: Pick-your-own strawberry patch (May) and pick-your-own pumpkin patch (October). We also grow a large variety of fruits and vegetables that we retail at local farmer's markets and wholesale to several chain stores. We are proud to be a Maryland Century Family Farm.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurant
Farming Practices: Conventional
Food Quality Programs: USDA Harmonized GAP

Products Available: Asparagus, Beets, Blackberries, Cabbage, Cantaloupes, Collards, Cucumbers, Eggplant, Green Beans, Green Peppers, Hot Peppers, Kale, Lima Beans, Melons, Onions, Peaches, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini, Beef, Pork, Eggs

South Mountain Creamery

Lori Sallet, Marketing Director
8305 Bolivar Road, Middletown, MD 21769
Frederick County
(301) 371-8565
lori.sallet@smcdairy.com
www.southmountaincreamery.com

Business Description: Maryland's first on-farm dairy processing plant. Still family-owned with three generations working on the farm, SMC produces pasture-raised dairy and certified humane, cage-free eggs for the wholesale marketplace.
Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Grass Fed/Pastured
Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Available: Butter, Eggs, Ice Cream, Milk, Yogurt

Springfield Farm

Valerie Lafferty, Marketing Director
16701 Yeoho Road, Sparks Glencoe, MD
21152 Baltimore County
(410) 472-0738
mail@OurSpringfieldFarm.com
www.OurSpringfieldFarm.com

Business Description: Family-owned farm offering free-range pastured eggs and meats, no hormones/no antibiotics
Desired Markets: Farm Stands and/or Farmers' Market, Restaurants
Farming Practices: Grass Fed/Pastured
Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef, Chicken, Duck, Lamb, Pork, Turkey, Eggs

Stoecker Farms Produce, LLC

Charles Stoecker, Owner/Production Manager
2501 Gibson Road, White Hall, MD 21161
Baltimore County
(410) 340-2372
stoecker.farms@gmail.com
www.stoeckerfarms.com

Business Description: A128-year-old family farm specializing in vegetables and small fruit including greens, ethnic vegetables and heirloom tomatoes. We follow organic practices and integrated pest management.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Following organic practices
Food Quality Programs: MD GAP Certification

Products Available: Arugula, Asparagus, Beets, Blackberries, Blueberries, Bok Choy, Broccoli, Brussels Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Celery, Collards, Cucumbers, Daikon, Eggplant, Endive, Garlic, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Lima Beans, Melons, Mustard Greens, Okra, Onions, Parsnips, Peas, Potatoes, Radishes, Raspberries, Rhubarb, Rutabagas, Salad Greens, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini

Stump Cove Oyster Company

Richard Balling, Owner
5559 Morris Neck Road, Cambridge, MD 21613
Dorchester County
(443) 324-0354
rballing@houseofbalance.com

Business Description: A small oyster company out of the Little Choptank River offering Stony Ridge Oysters
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants
Farming Practices: growing oysters

Products Available: Oysters

Tangled Roots Farm, LLC

April Downey, Owner/Operator
1021 Rosedale Avenue, Rosedale, MD 21237
Baltimore County
(443) 889-6412
april@tangledrootsfarmllc.com
www.tangledrootsfarmllc.com

Business Description: New, small urban farm in Rosedale, Maryland growing year-round organic microgreens and wheat grass as well as herbs and jalapeno peppers seasonally. We use organic growing methods and use recycled, recyclable, and biodegradable materials and packaging.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Organic Exempt

Products Available: Arugula, Hot Peppers, Kale, Lettuce, Mustard Greens, Salad Greens, Spinach, Sprouts, Microgreens

Tobacco Barn Distillery

Scott Sanders, Partner
24460 Hollywood Road, Hollywood, MD 20636
St. Mary's County
(240) 298-6081
scott@tobaccobarndistillery.com
www.tobaccobarndistillery.com

Business Description: Veteran farmer growing corn that we distill into bourbon and whiskeys locally in Maryland
Desired Markets: Grocery Chains, Restaurants
Farming Practices: Maryland Green Registry, Veteran Farmer Coalition
Food Quality Programs: MD GAP Certification

Products Available: Bourbon Whiskey, Rye, Rum, Bourbon, Barrel-aged Maple Syrup, Coffee

Todd's DIRT Seasonings and Marinades

Todd Courtney, President/Owner
102 Idlewilde Road, Severna Park, MD 21146
Anne Arundel County
(410) 919-3873
toddsdirt@hotmail.com
www.toddsdirt.com

Business Description: Maryland seasonings and marinade business. All of our national award-winning products are 100 percent all-natural with NO MSG and gluten-free. We are celebrating 10 years in business.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Seasonings and marinades

Whispering Breeze Farm

Don Brower, Owner/Operator
4307 Angell Road, Taneytown, MD 21787
Carroll County
(240) 285-3877
whispeeingbreezefarm@gmail.com
www.whisperingbreezefarm.com

Business Description: Sixth-generation, family-operated dairy farm. Our herd of Holstein, Jersey, Swiss and heritage Lineback cows are rotationally grazed and have access to meadow year round. We strive to produce milk high in fat and protein which provides the perfect base for our delicious artisan cheese. We are currently offering over 12 different flavors of cheese.
Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants
Farming Practices: Conventional, Grass Fed/Pastured
Food Quality Programs: Maryland Egg Quality Assurance

Products Available: Beef, Chicken, Lamb, Turkey, Cheese, Eggs

BUYERS/DISTRIBUTERS

Alafair's Farmers Market
Anne Arundel County Public Schools
Annebeth's
Aramark Services, Inc.
Atwater's
B Green - Green Valley Market Place
Baltimore City Public Schools
Boxer's Rest Farm
Bread and Butter Kitchen
Brick Ridge
Calvert County Public Schools
Capital Area Food Bank
Capital Seaboard
Carrol's Creek Cafe
Chiapparellis
Clark's Elioak Farm
The Class Produce Group
Clyde's Restaurant Group
Coastal Sunbelt Produce
The Common Market
The Comus Inn
Crownsville Gardens, LLC
Davis Pub
Dawsons Market
DC Central Kitchen
Denson's Grocery and R&B Oyster Bar
Downtown Crown Wine and Beer
Eddie's of Roland Park
Edward G. Rahll & Sons
Fatima's Tacos
Fish by Jose Andres
Fourth Estate at the National Press Club
Franklins General Store
Fully Grown
G. Cefalu & Bro. Inc.
Galway Bay
Gertrude's
Giant Foods
Greenbelt Co-op Supermarket & Pharmacy
The Grill at Harryman House
Harris Teeter
Hazelwood Inn
Hellas Restaurant and Lounge
Herrington on the Bay

BUYERS/DISTRIBUTERS

Howard County Government Roving Radish Program
Hungry Harvest
Hunter Bros. Inc.
JesseJay's
Keany Produce & Gourmet
Kent Island Farmer's Market
Lancaster Foods, LLC.
Level - a small plates lounge
MadFlava
Mary's Land Farm
Minibar by Jose Andres
Mister Fish
Myth and Moonshine
No Thyme to Cook
Oceanpro Industries
Olde Town Candy Company
The Palate Pleasers
Parkside High CTE
Paul's Homewood Cafe
Poppy's Green Tomato Salsa
Preserve
Produce Source Partners
Queen Anne Farm Inc.
Rhodium
Riva Gardens, Inc.
River Bend Bistro
Robinson Fresh
Rocklands Barbeque and Grilling Company
Salerno's Restaurant and Catering
Saval Foodservice
Shore Gourmet
Sibley Memorial Hospital
Singer's Meats
Specialty Food Dynamics, LLC
State of Maryland
Suburban Hospital
Sudano's Produce
Tifeteth Israel Congregation
Union Kitchen
Vin 909
Wegmans Food Markets
Westin Annapolis
White Marsh Brewing Co.
Whole Foods Market
Wit & Wisdom Tavern

Alafair's Farmers Market

Felicity Hartman, Owner
felicitykk78@yahoo.com, (443) 848-1901
Mark Hartman, Co-owner
Arvdpainter@yahoo.com

7754 Middlegate Ct., Pasadena, MD 21122
Anne Arundel County

Business Description: Opening this spring, providing fresh, local, and handcrafted products to our community.

Products Needed: All Fruits and Vegetables, All Dairy and Egg Products

Anne Arundel County Public Schools

Marla LeTourneau, Area Specialist
mletourneau@aacps.org, (410) 222-5900
Dane Emery, Area Specialist
dmemery@aacps.org
Ken Simcox, Area Specialist
ksimcox@aacps.org

2666 Riva Road, Suite 100, Annapolis, MD 21401
Anne Arundel County

Business Description: Public school district (K through12) including120 schools, serving an average of 55,000 meals. We offer breakfast, lunch, supper and summer meals
Preferred Farming Practices: Conventional
Food Quality Programs Required: USDA GAP/GHP Certification, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, Beef, Bison, Chicken, Pork, Turkey, Crab Meat, Shrimp, Cheese, Yogurt

Annebeth's

www.annebeths.com

Annebeth Bunker, Owner
annebethsltd@hotmail.com, (410) 990-9700

46 Maryland Avenue, Annapolis, MD 21401
Anne Arundel County

Business Description: Wine, beer and specialty foods uniquely combined with gifts pertaining to entertaining. Focus on Maryland-made items
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, Beef, Chicken, Butter, Cheese, Eggs, Milk, Yogurt, Maryland-made Food Products

Aramark Services, Inc.

www.aramark.com

Steve Simone, Sr. Director, Regional Sourcing
simone-steve@aramark.com, (215) 238-3000
Chris Schilling, Director, Regional Sourcing
schilling-chris@aramark.com
Mathew Tate, Director, Produce Category
tate-mathew@aramark.com
Bryan Szeliga, Manager, Regional Sourcing
szeliga-bryan@aramark.com

1101 Market Street, Philadlephia, PA 19107
Philadelphia

Business Description: Food service management company
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic
Food Quality Programs Required: USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, Beef, Chicken, Pork, Turkey, All Seafood, All Dairy and Egg Products

Atwater's

www.atwaters.biz

Ned Atwater, Owner
nedatwater@atwaters.biz, (410) 644-3435

2905 Whittington Avenue, Baltimore MD, 21230
Baltimore County

Business Description: Local bakery cafe specializing in soups, salads, artisanal hand-shaped bread, and scratch pastries. Sourcing local and organic ingredients as much as possible to facilitate relationships with local producers and fellow small businesses.

Products Needed: All Fruits and Vegetables, Beef, Chicken, Pork, Turkey, Crab Meat, Shrimp, Striped Bass, Butter, Cheese, Eggs, Milk, Yogurt

B Green - Green Valley Market Place

Rodney Sheetz, Produce Buyer
Rodney.Sheetz@bgreenco.com, (443) 619-9830
Larry Morris, Meat and Seafood Buyer
Larry.Morris@bgreenco.com
Benjamin Green, CEO
blgreen@bgreenco.com

1300 South Monroe Street, Baltimore, MD 21230
Baltimore County

Business Description: Wholesaler and retailer with six locations
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic
Food Quality Programs Required: MD GAP Certification

Products Needed: All Fruits and Vegetables, All Meats, All Seafood

Baltimore City Public Schools

Cynthia Shea, Manager
cynshea@hotmail.com, (238) 845-2238

200 E. North Ave, Baltimore, MD 21204
Baltimore City

Business Description: Baltimore City Schools Food and Nutrition Department
Preferred Farming Practices: Conventional
Food Quality Programs Required: MD GAP Certification

Products Needed: All Fruits and Vegetables, Beef, Chicken, Turkey

Boxer's Rest Farm

Lori Sallet, Owner
lori@sallet.com, (410) 708-5940

204 Ashley Drive, Centreville, MD 22201
Queen Annes's County

Business Description: Organic grain and potential farm store
Preferred Farming Practices: Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Bread and Butter Kitchen

www.breadandbutterkitchen.com

Monica Alvarado, Owner/Chef
monica@breadandbutterkitchen.com, (410) 202-8680
Lupe Marroquin

303 Second Street, Suite A, Annapolis, MD 21403
Anne Arundel County

Business Description: Cafe focused on sourcing locally as much as possible. Serving breakfast and lunch seven days a week.
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, Beef, Chicken, Lamb, Pork, Turkey, Crab Meat, All Dairy and Egg Products

Brick Ridge

www.brickridge.com

Todd Bricken, Owner
charchef@mindspring.com, (301) 829-8191

6212 Ridge Road, Mount Airy, MD 21771
Carroll County

Business Description: Regional American restaurant
Preferred Farming Practices: Conventional
Food Quality Programs Required: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Needed: Arugula, Asian Pears, Asparagus, Beets, Broccoli, Brussel Sprouts, Carrots, Green Onions, Lettuce, Mushrooms, Onions, Pears, Potatoes, Radishes, Raspberries, Salad Greens, Spinach, Turnips, Beef, Bison, Lamb, Pork, Crab Meat, Flounder, Mussels, Oysters, Shrimp, Soft Crabs, Striped Bass, Butter, Cheese, Eggs, Ice Cream, Milk

Calvert County Public Schools

Valarie Parmer, Dietitian/Nutrition Specialist
parmerv@calvertnet.k12.md.us, (443) 550-8684
Donald Knode, Child Nutrition Program Supervisor

1305 Dares Beach Road, Prince Frederick, MD 20678
Calvert County

Business Description: Public K-12 school system
Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic
Food Quality Programs Required: MD GAP Certification, USDA GAP/GHP Certification

Products Needed: Apples, Broccoli, Cauliflower, Cucumbers, Green Peppers, Pears, Radishes, Tomatoes

Capital Area Food Bank

Ronny Faragasso, Head of Food Procu rement
rfaragasso@capitalareafoodbank.org, (202) 644-9886

4900 Puerto Rico Avenue, NE, Washington DC 20017

Business Description: Non-profit food distribution center
Preferred Farming Practices: Conventional

Products Needed: Apples, Beets, Broccoli, Cabbage, Cantaloupes, Cauliflower, Collards, Cucumbers, Eggplant, Green Beans, Green Peppers, Kale, Melons, Onions, Peaches, Potatoes, Squash, Sweet Corn, Sweet Peppers, Sweet Potatoes, Tomatoes, Watermelons, Zucchini, Chicken, Canned fruits and vegetables are also purchased in truck load quantity

Capital Seaboard

www.capitalseaboard.com

Steve Vilnit, Vice President of Marketing
svilnit@capitalseaboard.com, (410) 279-7951

7540 Assateague Drive, Jessup, MD 20794
Howard County

Business Description: Distributor of seafood and produce
Preferred Farming Practices: Conventional Grass Fed/ Pastured, Certified Organic, Aquaculture

Products Needed: All Fruits and Vegetables, All Seafood, All Dairy and Egg Products

Carrol's Creek Cafe

Richard McClure, General Manager
rmcclure@carrolscreek.com, 4102638102

410 Severn Avenue, Annapolis MD 21403
Anne Arundel County

Business Description: Restaurant
Preferred Farming Practices: Conventional Grass Fed/ Pastured, Certified Organic
Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry),

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Chiapparellis

www.chiapparellis.com

Bryan Chiapparellis, Vice President
bchip21@yahoo.com, (410) 837-0309
Ashley Chiapparelli, Manager
Ashley.chiap@gmail.com

237 S High st, Baltimore , MD 21202
Baltimore City

Business Description: Third-generation Italian restaurant in Little Italy that specializes in Italian American favorites
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic
Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry)

Products Needed: Apples, Arugula, Asparagus, Beets, Blueberries, Broccoli, Cantaloupes, Cauliflower, Celery, Cucumbers, Eggplant, Garlic, Grapes, Green Beans, Green Onions, Green Peppers, Kale, Lettuce, Lima Beans, Melons, Onions, Peaches, Pears, Peas, Potatoes, Raspberries, Salad Greens, Spinach, Squash, Strawberries, Sweet Peppers, Tomatoes, Zucchini, Beef, Chicken, Duck, Lamb , Pork, Rabbit, Turkey, Veal, All Seafood, All Dairy and Egg Products

Clark's Elioak Farm

Martha Clark, Owner
clarkselioakfarm@hotmail.com, (410) 730-4049
Nora Crist, Owner
clarksbeef@gmail.com

10500 Clarksville Pike, Ellicott City, MD 21042
Howard County

Business Description: Petting farm and farm store
Preferred Farming Practices: Grass Fed/Pastured

Products Needed: Shelf-stable, value-added products

The Class Produce Group

www.classproduce.com

Daniels Ehm, Buyer/Sales Agent
dehm@classproduce.com, (410) 799-5700
Tina Sulewski
tsulewksi@classproduce.com
Jonny Class, Manager
jclass@classproduce.com

P. O. Box 2003, 8477 Dorsey Run Road, Jessup, MD 20794
Howard County

Business Description: Wholesaler
Preferred Farming Practices: Conventional, Certified Organic
Food Quality Programs Required: MD GAP Certification, USDA GAP/GHP Certification

Products Needed: All Fruits and Vegetables

Clyde's Restaurant Group

www.clydes.com

Bart Farrell, Vice President of Food & Beverage
bfarrell@clydes.com, (202) 333-9180

3236 M Street, NW, Washington, DC 22302

Business Description: 13-unit privately owned, chef-driven restaurant company with locations in DC, Northern Virginia, MOCO and Howard County
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic, ABF, Hormone Free
Food Quality Programs Required: USDA GAP/GHP Certification, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, Beef, Chicken, Duck, Gamebird, Lamb, Pork, Rabbit, Turkey, Veal, All Seafood, All Dairy and Egg Products

Coastal Sunbelt Produce

www.coastalsunbelt.com

Jacquelyn Daly, Local Food Buyer
jdaly@coastalsunbelt.com, (301) 490-7834
Jason Lambros, VP of Food
jlambros@coastalsunbelt.com

9001 Whiskey Bottom Road, Laurel, MD 20723
Howard County

Business Description: Food service distributor of produce and dairy in the Mid-Atlantic, operating out of a modern, 330,000-square-foot facility and delivering fresh products to VA, DC, MD, DE, NJ, Eastern PA and WV, utilizing our fleet of over 185 refrigerated trucks.
Preferred Farming Practices: Conventional Certified Organic
F**ood Quality Programs Required:** MD GAP Certification, USDA GAP/GHP Certification, USDA Harmonized GAP

Products Needed: All Fruits and Vegetables, All Dairy and Egg Products

The Common Market

www.thecommonmarket.org

Jimmy Meadowcroft, Procurement Associate
Jimmy@thecommonmarket.org, (910) 308-0978

428 East Erie Avenue, Philadelphia, PA 19134
Philadelphia

Business Description: Non-profit, regional food distributor with a mission to connect communities with good food from sustainable family farms, currently operating in the Mid-Atlantic and Georgia. The Common Market is expanding to other U.S. regions to build a nation of vibrant regional food systems.
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic, Integrated Pest Management, Sustainable Growing Practices, GAP Certified
Food Quality Programs Required: MD GAP Certification, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables

The Comus Inn

Elise Wendland, Chef
elise.wendland@gmail.com, (301) 349-5100

23900 Old Hundred RD, Dickerson, MD 20842
Montgomery County

Business Description: Restaurant
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic
Food Quality Programs Required: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry

Products Needed: All Fruits and Vegetables, Asparagus, Blackberries, Blueberries, Brussel Sprouts, Cantaloupes, Carrots, Cauliflower, Celery, Cherries, Cucumbers, Figs, Green Beans, Leeks, Lettuce, Mushrooms, Potatoes, Raspberries, Rhubarb, Salad Greens, Shallots, Spinach, Squash, Strawberries, Sweet Peppers, Sweet Potatoes, Tomatoes, Zucchini, Chicken, Duck, Gamebird, Lamb , Pork, Rabbit, Turkey, Veal, All Seafood, All Dairy and Egg Products, Grains (cornmeal, grits)

Crownsville Gardens, LLC

Delia Edelmann, Buyer
crownsvillegardens@comcast.net, (410) 923-9800
John Mclaughlin, Buyer

1241 Generals Hwy, Crownsville, MD 21032
Anne Arundel County

B**usiness Description:** Garden center, local vegetables
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Davis Pub

Matthew Barbour, Manager
m_barbour@live.com, (410) 268-7432

400 Chester Avenue, Annapolis, MD 21403
Anne Arundel County

Business Description: Local neighborhood pub
Preferred Farming Practices: Conventional, Grass Fed/ Pastured
F**ood Quality Programs Required:** MD GAP Certification, Maryland Egg Quality Assurance, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, Chicken, Duck, Goat, Lamb, Pork, Turkey, Clams, Crab Meat, Flounder, Mussels, Oysters, Shrimp, Soft Crabs, Striped Bass, All Dairy and Egg Products

Dawsons Market

www.dawsonsmarket.com

Bart Yablonsky, Director of Operations
byablonsky@dawsonsmarket.com, (240) 428-1386

225 N Washington Street, Rockville, MD 20850
Montgomery County

Business Description: All-natural independent grocery with a focus on local products
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

DC Central Kitchen

www.dccentralkitchen.org

Amy Bachman, Director of Procurement
abachman@dccentralkitchen.org, (202) 400-2806
Megan Genova, Procurement Specialist
mgenova@dccentralkitchen.org

2625 Evarts St. NE, Washington, DC 20018

Business Description: Community kitchen targeting the cycle of hunger and poverty, creating opportunities for meaningful careers, expanding access to healthy food, and testing innovative solutions to systemic failures.
Preferred Farming Practices: Conventional, Grass Fed/ Pastured
Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry)

Products Needed: Apples, Asian Pears, Broccoli, Cabbage, Cantaloupes, Carrots, Cauliflower, Collards, Cucumbers, Grapes, Green Beans, Green Peppers, Kale, Melons, Onions, Peaches, Pears, Plums, Potatoes, Salad Greens, Spinach. Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Tomatoes, Watermelons, Zucchini, Beef, Chicken, Turkey, Bluefish, Eggs, Milk

Denson's Grocery and R&B Oyster Bar

www.densonsgrocery.com

Blaire Denson, Operator/Vice President
blairedenson@gmail.com, (804) 224-4121
Rocky Denson, President and Chef

117 Washington Avenue, Colonial Beach, VA 22443
Westmoreland County

Business Description: Third-generation, farm-to-table Chesapeake Bay market and oyster bar specializing in unique, hard-to-find specialty and gourmet items.
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic
Food Quality Programs Required: USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, All Meats, All Seafood., All Dairy and Egg Products

Downtown Crown Wine & Beer

William Van Laaten, Buyer
wvanlaaten@gmail.com, (301) 330-7010

303 Copley Place, Gaithersburg, MD 20878
Montgomery County

Business Description: Beer and wine shop/bar with on- and off-premise and a small food selection
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: Hot Peppers, All Meats, Cheese

Eddie's of Roland Park

www.eddiesofrolandpark.com

Ted Schwartzbeck, Produce Merchandiser
doneill@eddiesofrolandpark.com, (410) 323-3656
Steve Miller, Meat Manager
smiller@eddiesofrolandpark.com
Jeff Fisher, Produce Manager
jfisher@eddiesofrolandpark.com
Dave Jachelski, Assistant Store Manager
djachelski@eddiesofrolandpark.com

6223 1/2 N. Charles St., Baltimore, MD 21212
Baltimore County

Business Description: Gourmet Market
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic
Food Quality Programs Required: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Edward G. Rahll & Sons

www.rahllproduce.com

Joe Rahll, President
joe.rahll@rahllproduce.com, (410) 799-3800
Keith Snyder, Watermelon Sales and Purchasing
keith@rahllproduce.com

7460 Conowingo Avenue, Jessup, MD 20794
Howard County

Business Description: Wholesaler offering delivery to retailers and distributors throughout the Baltimore/Washington metropolitan area and parts of Pennsylvania and Northern Virginia
Preferred Farming Practices: Conventional
Food Quality Programs Required: MD GAP Certification, USDA GAP/GHP Certification, USDA Harmonized GAP

Products Needed: All Fruits and Vegetables

Fatima's Tacos

Faith Paulick, Owner
fatimastacos@gmail.com, (410) 322-0359

124 N. Streeper, Baltimore, MD 21224
Baltimore City

Business Description: Mexican taqueria and tequilaria
Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Fish by Jose Andres

Marissa Scarna, Executive Chef
mscarna@mgmnationalharbor.com, (202) 631-2999
James Russell, General Manager
Jrussell@mgmnationalharbor.com

440 L St NW, Washington, DC 20001

Business Description: Seafood restaurant
Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, All Seafood, All Dairy and Egg Products

Fourth Estate at the National Press Club

www.press.org

Susan Delbert, Executive Chef
kitchen@press.org, (202) 662-7500
Moe Aguilera, Chef
kitchen@press.org
Fazl Sookia, Purchasing Agent
kitchen@press.org

529 14th Street, N.W., Washington, DC 20045

Business Description: Professional membership club and catering space offering a la carte and buffet restaurant for members, and fine dining restaurant open to the public
Preferred Farming Practices: Conventional

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Franklins General Store

www.franklinsbrewery.com

Marc Heckrotte, Corporate Chef
marc.heckrotte@gmail.com, (301) 927-2740

5123 Baltimore Avenue, Hyattsville, MD 20781
Prince George's County

Business Description: Restaurant and brewery.
Preferred Farming Practices: Conventional

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Fully Grown

Brianna Billups, Founder
briannabillups@fullygrown.com, (410) 905-8985

1142 Pelham Wood Road, Parkville, MD 21234
Baltimore County

Business Description: Producer of healthy, vegan, fruit-based snacks. We donate five percent of profits to Baltimore City public schools located in food deserts to support the education of urban agriculture in school.
Preferred Farming Practices: Conventional, Certified Organic

Products Needed: Apples, Apricots, Asian Pears, Beets, Blackberries, Blueberries, Boysenberries, Cantaloupes, Carrots, Cherries, Currants, Figs, Grapes, Melons, Nectarines, Peaches, Pears, Persimmons, Plums, Raspberries, Rhubarb, Strawberries, Watermelons, Natural Sweetners

G. Cefalu & Bro. Inc.

Garrison Gephart, Buyer
Garrison@gcefalu.com, (443) 896-7285
Sean Floyd, Buyer
Sfloyd@gcefalu.com
Sam Cefalu, Director of Procurement
Sam@gcefalu.com

7540 Assateague Drive, Jessup, MD 20794
Howard County

Business Description: Wholesale/Foodservice
Preferred Farming Practices: Conventional
Food Quality Programs Required: USDA GAP/GHP Certification

Products Needed: All Fruits and Vegetables

Galway Bay

Gary Brown, AGM
manager@galwaybaymd.com, (410) 263-8333

63 Maryland Avenue Annapolis, MD 21401
Anne Arundel County

Business Description: Irish Pub
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Gertrude's

www.gertrudesbaltimore.com

John Shields, Owner/Chef
mrcrabcake@gmail.com, (410) 889-3399
Adam Moss, Sous Chef
David Pac, Sous Chef

10 Art Museum Drive, Baltimore, MD 21218
Baltimore City

Business Description: Full-service restaurant featuring local Maryland/Chesapeake fare, committed to buying and highlighting as much local product as possible
Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, Beef, Bison, Chicken, Duck, Gamebird, Geese, Lamb, Pork, Turkey, All Seafood, All Dairy and Egg Products

Giant Foods

David Chisholm, Market Manager
david.chisholm@giantfood.com, (301) 341-8322

8301 Professional Place, Landover, MD 20785
Prince George's County
Business Description: Giant Food Grocery Stores
Preferred Farming Practices: Conventional, Certified Organic

Products Needed: All Fruits and Vegetables

Greenbelt Co-op Supermarket and Pharmacy

www.greenbelt.coop

Bob Davis, General Manager
greencoop1@aol.com, (301) 474-0522
Joseph Gareri, Outreach Coordinator
info@greenbelt.coop, (301) 474-0522
Darrell Joppy, Produce Manager
produce@greenbelt.coop
Victor McIntee, Meat Department Manager
meat@greenbelt.coop

121 Centerway, Greenbelt, MD 20770
Prince George's County

Business Description: A cooperative supermarket located in historic Greenbelt, MD.
Preferred Farming Practices: Maryland Egg Quality Assurance, Conventional, Grass Fed/Pastured, Certified Organic
Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

The Grill at Harryman House

Amanda Brennan, Sous Chef
leadbrennan@icloud.com, (410) 833-8850

340 Main Street, Reisterstown, MD 21136
Baltimore County

Business Description: Restaurant
Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic
Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Harris Teeter
www.harristeeter.com

Robert Daly, Produce Field Buyer
RDALY@harristeeter.com, (202) 744-0348
Paul Cogan, Produce Merchandiser
pcogan@harristeeter.com

701 Crestdale Road, Matthews, NC 28105
Mecklenburg County

Business Description: Grocery store chain.
Preferred Farming Practices: Conventional
Food Quality Programs Required: MD GAP Certification, USDA GAP/GHP Certification, USDA Harmonized GAP

Products Needed: All Fruits and Vegetables

Hazelwood Inn
www.hazelwood-inn.com

Elias Rizakos, Associate
hazelwoodinn@gmail.com, (443) 621-0296

4937 Hazelwood Avenue, Baltimore, MD 21206
Baltimore City

Business Description: Local haunt offering big portions of American classics and a lounge open late for cocktails and karaoke

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Hellas Restaurant and Lounge
www.hellasrestaurantandlounge.com

Michael Stavlas, Operator
mstavlas@verizon.net, (410) 733-1009

8498 Veterans Highway, Millersville, MD 21108
Anne Arundel County

Business Description: Roomy restaurant offering a broad American menu and some Greek specialties, plus a lounge for karaoke
Preferred Farming Practices: Conventional

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Herrington on the Bay
www.herringtononthebay.com

Anna Chaney, Owner
achaney@herringtononthebay.com, (410) 741-5101
Mike Archibald, Chef
chefarch81@gmail.com
Jennifer Morse, Chef
chefs@herringtononthebay.com
Bil Shockley, Chef
chefs@herringtononthebay.com
Matt Grosse, Chef
chefs@herringtononthebay.com

7151 Lake Shore Drive, North Beach, MD 20714
Anne Arundel County

Business Description: Catering and special events
Preferred Farming Practices: Grass Fed/Pastured

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Howard County Government Roving Radish Program

www.rovingradish.com

James Zoller, Howard County Agricultural Coordinator, Roving Radish Manager
jzoller@howardcountymd.gov, (443) 745-1058

Office of Community Sustainability, Roving Radish Program
3430 Courthouse Dr., Ellicott City, MD 21043
Howard County

Business Description: The Roving Radish Program is a Howard County Government program to promote healthy eating and support local farms. The program purchases local produce and proteins to make healthy meal kits that can be purchased by the community. Anyone can purchase the meal kits but those in need can purchase the meal kits at a subsidized price.
Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic
Food Quality Programs Required: Rabbit and Poultry On-Farm Slaughter/Processing Program, Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, Beef, Bison, Chicken, Lamb, Pork, Turkey, Bluefish, Croaker, Flounder, Striped Bass, Butter, Cheese, Eggs, Yogurt

Hungry Harvest

www.hungryharvest.net

Kevin Kresloff, Director of Purchasing
kevin.k@hungryharvest.net, (301) 675-5964
Gustav Anderson, Lead Buyer
gustav@hungryharvest.net

101 W Dickman St., Suite 600, Baltimore, MD 21230
Baltimore County

B**usiness Description:** To-your-door delivery service of fresh produce, helping growers sell produce that would otherwise go to waste (surplus and off grades)
Preferred Farming Practices: Conventional, Certified Organic
Food Quality Programs Required: MD GAP Certification, USDA GAP/GHP Certification

Products Needed: All Fruits and Vegetables

Hunter Bros. Inc.

Chip Wiechec, President
hbfruit@aol.com, (215) 336-4343

Units H-8, H-9
6700 Essington Avenue, Philadelphia, PA 19153

Business Description: Wholesale produce company.
Preferred Farming Practices: Conventional
Food Quality Programs Required: USDA GAP/GHP Certification

Products Needed: All Fruits and Vegetables, Eggs

JesseJay's

www.jessejays.com

Jayleen Fonseca, Owner
jayleen@jessejays.com, (443) 214-9067
Jesse Ramirez, Owner/Chef
jesram64@gmail.com

707 Old Donaldson Avenue, Severn, MD 21144
Anne Arundel County

Business Description: Latin-inspired restaurant opening soon in Anne Arundel County
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Products Needed: Boysenberries, Broccoli, Carrots, Celery, Cucumbers, Garlic, Green Onions, Green Peppers, Hot Peppers, Kale, Lettuce, Mushrooms, Onions, Potatoes, Salad Greens, Shallots, Sweet Corn, Sweet Peppers, Tomatillos, Tomatoes, Beef, Chicken, Duck, Shrimp, Soft Crabs, Striped Bass, Butter, Cheese, Eggs, Milk

Keany Produce & Gourmet

www.keanyproduce.com

Roy Cargiulo, Executive Director, Sales and Marketing
roy@keanyproduce.com, (301) 772-3333
Jose Morales, Product Development
jose.morales@keanyproduce.com, (240) 694-6055

3310 75th Avenue, Landover, MD 20785
Prince George's County

Business Description: Wholesale food distributor
Preferred Farming Practices: Conventional, Certified Organic
Food Quality Programs Required: MD GAP Certification, Maryland Egg Quality Assurance, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, All Dairy and Egg Products, frozen foods, dried foods, specialty local product.

Kent Island Farmer's Market

www.kentislandfarmersmarket.com

Diane Bedlin, Organizer and Manager
dianebedlin@gmail.com, (410) 643-3283
Liza Bedlin, Assistant
lizalove@gmail.com

725 Kimberly Way, Stevensville, MD 21666
Baltimore County

Business Description: Year-round farmers market every Thursday afternoon 3:30-6:30; held indoors in bad weather. Check out our FB page at www.facebook.com/Kentislandfarmersmarket, and Instagram at kentislandfarmersmarket. We operate like a small food hub helping other buyers to source local through our 20+ vendors who are all in one place.
Preferred Farming Practices: Grass Fed/Pastured, Other, Raised with organic, biodynamic or permaculture practices
Food Quality Programs Required: MD GAP Certification, Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Needed: Beef, Chicken, Duck, Geese, Goat, Lamb , Pork, Rabbit, Turkey, Veal, Crab Meat, Hard Crabs, Soft Crabs, Cheese
Looking for a non-gmo popcorn or kettle corn vendor. Looking for raw cow's milk cheese. Looking for a new meat vendor.

Lancaster Foods, LLC.

www.lancasterfoods.com

Warren Hobbs, Sales and Procurement
warrenh@lancasterfoods.com, (800) 247-8125
Scott Zelnosky, Vegetable Buyer
scott@lancasterfoods.com
Will Staples, Director of Sales and Marketing
wills@lancasterfoods.com
Daniel Kruhm, Buyer
danielk@lancasterfoods.com

7700 Conowingo Avenue,
P. O. Box 1158, Jessup, MD 20794
Howard County

Business Description: Conventional and organic produce, fresh cut and value-added services
Preferred Farming Practices: Conventional, Certified Organic
Food Quality Programs Required: MD GAP Certification, USDA GAP/GHP Certification

Products Needed: All Fruits and Vegetables

Level - a small plates lounge

www.lannapolis.com

Eric Sowers, Owner
eric@levelannapolis.com, (410) 268-0003
Jennifer Sowers, Owner
Jennifer@levelannapolis.com
Matt Singer, Executive Chef
matt@levelannapolis.com

69 West Street, Annapolis, MD 21401
Anne Arundel County

Business Description: Small-plates restaurant serving hand-crafted, made-to-order, cocktails and fresh, made-in-house small plates sourced from local farms
Preferred Farming Practices: Conventional

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

MadFlava

www.flavaworld.com

Andre Sherwood, Chef
worldflava@gmail.com, (410) 533-3215

P.O. Box 3222, Annapolis, MD 21403
Anne Arundel County

Business Description: BBQ catering and Jamaican cuisine, sauces and spices
Preferred Farming Practices: Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Mary's Land Farm

www.mary.farm

Barb Haigwood, Manager
barb@mary.farm, (410) 849-4316
Maria Cunningham

4979 Sheppard lane, Ellicott City, MD 21042
Howard County

Business Description: 165-acre farm that grows and supplies grass-fed/finished meats and eggs for the on-farm store. We source Maryland products for our on-farm store.
Preferred Farming Practices: Grass Fed/Pastured, Certified Naturally Grown
Food Quality Programs Required: Rabbit and Poultry On-Farm Slaughter/Processing Program, USDA Inspection (Beef, Pork, Poultry)

Pr**oducts Needed:** All Fruits and Vegetables, Chicken, Duck, Rabbit, Turkey, All Seafood, Butter, Cheese, Ice Cream, Milk, Yogurt

Minibar by Jose Andres
www.minibarbyjoseandres.com

Charles Zhuo, Sous Chef
charlesz@minibarbyjoseandres.com, (713) 870-7869
Josh Hermias, Head Chef
joshuah@minibarbyjoseandres.com

855 E St. NW, Washington, DC 20004

Business Description: Restaurant
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic
Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Mister Fish
www.misterfishinc.com

Ed Petillo, Buyer
ed@misterfishinc.com, (410) 288-2722

7211 Rolling Mill Road, Baltimore, MD 21224
Baltimore City

Business Description: Wholesaler of seafood and produce
Preferred Farming Practices: Conventional, Grass Fed/Pastured
Food Quality Programs Required: MD GAP Certification, Maryland Egg Quality Assurance, USDA GAP/GHP Certification

Products Needed: All Fruits and Vegetables, All Seafood, All Dairy and Egg Products

Myth and Moonshine
www.MythandMoonshine.com

Kevin Cauthorne, Executive Chef
Kevin.Cauthorne@live.com, (410) 777-5502
Ray Gayhardt, Manager
raygayhardt@gmail.com

2300 Boston St., Baltimore, MD 21224
Baltimore City

Business Description: Tavern
Preferred Farming Practices: Conventional

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

No Thyme to Cook
www.NoThymeToCook.com

Gwyn Novak, Chef Owner
Info@nothymetocook.com, (443) 624-5048
Bonnie McGraw, Sous Chef
Annice Mattingly-Weaver, Kitchen Manager
Lori Hutchins, Instructor

3405 Hallowing Point Road, Prince Frederick, MD 20678
Calvert County

Business Description: Cooking classes for all ages and abilities, focusing on locally sourced ingredients. We are also sourcing provisions for our retail shop.
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Oceanpro Industries

Matt Griswold, Sales/Purchasing
matt@profish.com, (202) 529-3003
Kevin Grizzle, Sales

1900 Fenwick St. NE, Washington, DC 20002

Business Description: Wholesale seafood company in Washington DC, servicing the East Coast
Preferred Farming Practices: Certified Organic

Products Needed: All Seafood

Olde Town Candy Company

Mark Schramek, Owner
info@oldetowncandy.com, (202) 909-3502

102 W. Green Street, Snow Hill, MD 21863
Worcester County

Business Description: Specialty gourmet candy and ice cream shop located in Snow Hill and St. Michaels, Maryland
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Products Needed: Cheese, Ice Cream, Milk

The Palate Pleasers

www.palatepleasers.com

Amy Daniels, Chef
danielsamy@icloud.com, (410) 263-6941

1023 Bay Ridge Avenue, Annapolis, MD 21403
Anne Arundel County

Business Description: Caterer for home wedding receptions, upscale parties, dinners, birthday parties, rehearsal dinners and corporate events

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Parkside High CTE

www.aplusgardencentre.weebly.com

Jerry Kelley, Horticulture Instructor
jkelley@wcboe.org, (443) 523-9182
Karen Gass, Parent
tkgass@comcast.net
Emily Gass, Student
amazingemisnotonfire@gmail.com
Brooke Kelley, Student
unicornlover382@gmail.com

1015 Beaglin Park Dr., Salisbury, MD 21804
Wicomico County

Business Description: School-based garden center
Preferred Farming Practices: Greenhouse/Beekeeping

Products Needed: All Fruits and Vegetables, Tomatoes

Paul's Homewood Cafe

Chris Nicholas, Owner
cnicholas919@gmail.com, (410) 267-7891

919 West Street, Annapolis, MD 21401
Anne Arundel County

Business Description: Restaurant
Preferred Farming Practices: Conventional

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products,

Poppy's Green Tomato Salsa

www.poppysgreentomatosalsa.com

James Rexroad, President
james.rexroad@poppysgreentomatosalsa.com
(757) 619-3944

P.O. Box 393, Clarksburg , MD 20871
Montgomery County

Business Description: Small salsa and condiment business based out of Clarksburg, MD. We specialize in green tomato salsa.
Preferred Farming Practices: Conventional, Certified Organic

Products Needed: Garlic, Hot Peppers, Onions, Tomatoes, Green tomatoes, Limes, Jalapeños, Bell Peppers, Honey

Preserve

www.preserve-eats.com

Jeremy Hoffman, Chef/Owner
jeremy@preserve-eats.com, (610) 506-1288
Brian Cieslak, Sous Chef
Brian@preserve-eats.com
Michelle Hoffman, General Manager/Owner
Michelle@preserve-eats.com

164 Main Street, Annapolis, MD 21401
Anne Arundel County

Business Description: Casual American restaurant with a focus on pickling and fermentation
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: Apples, Asparagus, Blackberries, Brussels Sprouts, Carrots, Cucumbers, Garlic, Hot Peppers, Raspberries, Strawberries, Sweet Corn, Tomatoes, Goat, Lamb

Produce Source Partners

Dan Budi, Director Retail Sales
dbudi@webpsp.com, (804) 412-2564

13167 Telcourt Road, Ashland, VA 23005
Hanover County

Business Description: Wholesaler
Preferred Farming Practices: Conventional, Certified Organic
Food Quality Programs Required: MD GAP Certification, USDA Harmonized GAP

Products Needed: All Fruits and Vegetables

Queen Anne Farm Inc.

www.queenannefarm.com

Carole Brady, Owner
cmoederbrady@aol.com, (301) 249-2427
Carl L Brady Owner/Operator
brady.carl@rocketmail.com

18102 Central Avenue, Mitchellville, MD 20716
Prince George's County

Business Description: On-farm produce market
Preferred Farming Practices: Conventional

Products Needed: All Fruits and Vegetables, Hard Crabs, All Dairy and Egg Products

Rhodium

Sarai Kashnow, Purchaser
kashnow@yahoo.com, (410) 375-3991
Sarai Kashnow, Chef/Purchaser
Chef Edwin Scholly, Owner/Founder

6010 Clover Road, Baltimore, MD 21215
Baltimore County

Business Description: Food consultant company that handles all the nuts and bolts regarding the food industry. We work with owners to help them open new places and work with struggling places to help them turn around.
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic, Hydroponic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Riva Gardens, Inc.

www.rivagarden.net

Diane Morehead, Owner
rivarocks@verizon.net, (410) 956-2942
David Morehead, Owner
rivarocks@verizon.net

3234 Riva Road, 3234 Riva Road, Riva, MD 21140
Anne Arundel County

Business Description: Nursery and farm market
Preferred Farming Practices: Conventional
Food Quality Programs Required: Maryland Egg Quality Assurance

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

River Bend Bistro

www.riverbendbistro.com

Caroline Ross, Chef/Owner
caroline@riverbendbistro.com, (703) 347-7545

7966 Fort Hunt Road, Alexandria, VA 22308
Alexandria

Business Description: Rustic-chic bistro for modern American-Mediterranean dishes, plus international wines and a full bar

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Robinson Fresh

www.robinsonfresh.com

John Tillman, Category Manager
john.tillman@robinsonfresh.com, (561) 239-3005
Jim Campbell, Project Manager
jim.campbell@robinsonfresh.com

14800 Charlson Road, Eden Prairie, MN 55347
Hennepin County

Business Description: Produce buyer that brings you quality produce and consumer-trusted brands, to help you satisfy growing demand for fresh fruits and vegetables, year-round and worldwide

Preferred Farming Practices: Conventional, Certified Organic
Food Quality Programs Required: MD GAP Certification, USDA GAP/GHP Certification, USDA Harmonized GAP

Products Needed: All Fruits and Vegetables

Rocklands Barbeque and Grilling Company

www.rocklands.com

John Snedden, President
john@rocklands.com, (202) 276-2558
Rebecca Gomez, Head of Operations
Rebecca@rocklands.com
Bradley Monroe, Corporate Cook
Bradley@rocklands.com

2418 Wisconsin Avenue, NW, Washington, DC 20007

Business Description: Restaurants and catering
Preferred Farming Practices: Conventional, Grass Fed/ Pastured
Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, Beef, Chicken, Emu, Goat, Lamb, Ostrich, Pork, Bluefish, Flounder, Oysters, Soft Crabs, Butter, Cheese, Eggs, Ice Cream, Milk

Salerno's Restaurant and Catering

www.salernos.com

Bruce Reamer, Owner
salernos@salernos.com, (410) 795-8400

1043 Liberty Road, Eldersburg, MD, 21784
Carroll County

B**usiness Description:** Full service restaurant/crab house with catering and carry-out foods
Preferred Farming Practices: Conventional, Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Saval Foodservice

Mack Ken, Purchasing Manager
kenmack@savalfoods.com, (410) 379-5100
Michael Basso, Buyer
michaelbasso@savalfoods.com

P.O. Box 8630, 6740 Dorsey Road, Elkridge, MD 21075
Howard County

Business Description: Broad-line food-service distributor
Preferred Farming Practices: Conventional
Food Quality Programs Required: MD GAP Certification, Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, All Meats, All Dairy and Egg Products

Shore Gourmet (Market)

www.shoregourmetmarket.com

Roxanne Wolf, Value Added and Education Coordinator
holly.shogo@gmail.com, (410) 924-3447
Holly Foster, Community Outreach and Hunger Coordinator
holly.shogo@gmail.com

512 Franklin St., Denton, MD 21629
Caroline County

Business Description: Market providing meals with products and produce from local vendors and farmers, and selling processed foods from our entrepreneurs
Preferred Farming Practices: Conventional, Grass Fed/ Pasture, Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products, Locally packaged and processed foods

Shore Gourmet (Wholesaler)

Holly Foster, Wholesale/Distributor Buyer
holly.shogo@gmail.com, (410) 924-0463

512 Franklin St., Denton, MD 21629
Caroline County

Business Description: Buyer for Caroline County Public Schools and Shore Gourmet market
Products Needed: All Fruits and Vegetables, Beef, Chicken, Pork, Turkey

Sibley Memorial Hospital

Wolf Boltansky, Owner's Rep. For Real Estate and Construction
wboltan1@jhmi.edu, (202) 243-2212

5255 Loughboro Road, Washington, DC 20016

Business Description: Hospital
Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All Fruits and Vegetables

Singer's Meats

www.singersmeats.com

Douglas Singer, Owner
singer.douglas@gmail.com, (202) 744-1220

4126 Arkansas Ave NW, Washington, DC 20011

Business Description: Producer of naturally cured corned beef and pastrami
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic
Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, Beef, Chicken, Duck, Geese, Lamb, Pork, Turkey, Clams, Shrimp, Butter, Cheese, Eggs, Milk, Yogurt

Specialty Food Dynamics, LLC

www.infusionhotsauce.com

Alan Kuzminsky, CCO
alank@spefoody.com, (240) 401-0973

19836 Bazzellton Place, Montgomery Village, MD 20886
Montgomery County

Business Description: Condiment manufacturer
Preferred Farming Practices: Conventional, Certified Organic

Products Needed: Garlic, Hot Peppers, Onions, Tomatillos

State of Maryland

Brent Taylor, Correctional Dietary Manager
Brent.taylor@maryland.gov, (240) 420-1227
Parrish Kammauf, Correctional Dietary Manager
parrish.kammauf@maryland.gov, (301) 729-7702

18606 Roxbury Road, Hagerstown 21733
Washington County

14100 McMullen Hwy SW, Cumberland, MD 21502
Allegany County

Business Description: Food services for correctional system
Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic
Food Quality Programs Required: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All Fruits and Vegetables, All Meats, All Dairy and Egg Products

Suburban Hospital

Derek McBrayer, Storekeeper
dmcbray1@jhmi.edu, (301) 896-3081

8600 Old Georgetown Road, Bethesda, MD 20814
Montgomery County

Business Description: 250-bed community hospital that serves as a level-2 trauma center for lower Montgomery County
Preferred Farming Practices: Conventional, Grass Fed/ Pastured

Products Needed: All Fruits and Vegetables, Beef, Chicken, Lamb, Pork, Turkey, Crab Meat, Flounder, All Dairy and Egg Products

Sudano's Produce

Ben Sudano, President
ben@sudanosproduce.com, (410) 799-8224
Tom Dixon, Warehouse Supervisor
tdixon@Sudanosproduce.com

7480 Unit 16, Conowingo Avenue, Jessup, MD 20794
Howard County

Business Description: Produce wholesaler
Preferred Farming Practices: Conventional, Certified Organic
Food Quality Programs Required: MD GAP Certification

Products Needed: All Fruits and Vegetables

Tifeteth Israel Congregation

Francie Kranzberg, Assistant Kitchen Manager
fkranzberg@gmail.com, (202) 422-3731

7701 16th St. NW. , Washington, DC 20012

Business Description: Synagogue
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, Beef, Chicken, Lamb , Turkey, Bluefish, Flounder, Perch, Striped Bass, All Dairy and Egg Products
Meat and processed items must be Kosher.

Union Kitchen

Elena Rosenblum, Accelerator Manager
elena@unionkitchendc.com, (202) 792-7850
Cullen Gilchrist, CEO
cullen@unionkitchendc.com
Samantha Pounder, General Manager
samantha@unionkitchendc.com
Emily Thrift, Recruitment Manager
emily.thrift@unionkitchendc.com

1369 New York Avenue, NE, Washington, DC 20002

Business Description: Union Kitchen is a food business accelerator. We partner with exceptional food businesses to accelerate their growth and success by giving entrepreneurs the infrastructure, expertise, and networks they need to be successful. We build national brands that start locally and grow regionally.
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Food Quality Programs Required: USDA Inspection (Beef, Pork, Poultry)

Vin 909

www.vin909.com

Justin Moore, Executive Chef
justinvin909@gmail.com, (203) 648-8673

909 Bay Ridge Avenue, Annapolis, MD 21403
Anne Arundel County

Business Description: Farm-to-table New American restaurant featuring a deep wine list
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Wegmans Food Markets

www. wegmans.com

Shawn MacKay, Local/Regional Organic Farm Merchant
shawn.mackay@wegmans.com, (585) 613-1802

1500 Brooks Avenue, Rochester, NY 14603

Business Description: Regional, family-owned supermarket chain with stores in New York, Pennsylvania, New Jersey, Virginia, Maryland, and Massachusetts
Preferred Farming Practices: Certified Organic
Food Quality Programs Required: USDA GAP/GHP Certification, USDA Harmonized GAP

Products Needed: All Fruits and Vegetables, Organic Fruits and Vegetables

Westin Annapolis

Kurt Peter, Executive Chef
kpeter@westinannapolis.com, (410) 972-4323
Kelly Gorshe, Lead Restaurant Supervisor
kgorshe@westinannapolis.com
Alex Orellana, Sous Chef
aorellana@westinannapolis.com
William Knott, Kitchen Supervisor
wknott@westinannapolis.com
Kris Cheney, Kitchen Supervisor
kcheney@westinannapolis.com

100 Westgate Circle, Annapolis, MD 21401
Anne Arundel County

Business Description: Hotel and restaurant
Preferred Farming Practices: Conventional, Grass Fed/ Pastured

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

White Marsh Brewing Co.

www.redbrickstation.com

Bill Blocher, President
bill@redbrickstation.com, (410) 931-8760

5022 Campbell Blvd,. Suite F, Baltimore, MD 21236
Baltimore County

Business Description: Large full-service restaurant and brewery

Products Needed: All Fruits and Vegetables, Beef, Bison, Chicken, Pork, All Seafood, All Dairy and Egg Products

Whole Foods Market

Steve Callahan, Global Seafood Buyer
stephen.callahan@wholefoods.com, (443) 994-8293
Bill Gwynn, Grocery Buyer
bill.gwynn@wholefoods.com
Brittany Blumer, Assistant Grocery Buyer
brittany.blumer@wholefoods.com
James Bruggman, Assistant Grocery Buyer
james.bruggman@wholefoods.com
Louisa Engle, Customer Service Associate Coordinator
louisa.engle@wholefoods.com
Kavita Patel, Local Coordinator
Kavita.patel@wholefoods.com
Joanne Neugebauer, Purchasing Assistant
Joanne.Neugebauer@wholefoods.com
Annie Hanson, Purchasing Assistant
Annie.Hanson@wholefoods.com
Sarah Falkson
sarah.falkson@wholefoods.com
Steve Cheek, Associate Facility Team Leader Mid-Atlantic Seafood
steve.cheek@wholefoods.com
Jack Lutnick, Facility Team Leader
Pat Cupp, Associate Facility Team Leader

Whole Foods Market Global Purchasing Office
101 Log Canoe Circle, Suite G, Stevensville, MD 21666
Anne Arundel County

Business Description: Grocery retail chain
Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic, Sustainably Sourced Seafood

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

Wit & Wisdom Tavern

Zachary Mills, Executive Chef
zmills417@gmail.com, (301) 980-0323

200 International Drive, Baltimore, MD 21202
Baltimore County

Business Description: Tavern offering comfort food with a contemporary Eastern Seaboard twist, located in Baltimore's Harbor East, inside Four Seasons Hotel Baltimore
Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Products Needed: All Fruits and Vegetables, All Meats, All Seafood, All Dairy and Egg Products

OTHER ATTENDEES

AAEDC

AgroDrone

All Ag Media

Beacon

Calvert County Government, Department of Economic Development

Castle Hill Farm, Custom Processed Lambs

Charles County Economic Development Department

City of Annapolis

Columbia Container

Crow Insurance Agency, Inc.

Doce Lume Farm

The Food Chick

Free State Craft Beer, LLC

LEAD Maryland Foundation

Market Solutions LLC

Maryland Agricultural and Resource- Based Industry Development Corporation

Maryland Department of Commerce

Maryland Food Bank

Maryland State Department of Education

Misty Meadow Farm Creamery

My Nature Learning Center

Olney Farmers and Artists Market

Oyster Recovery Partnership

Reed Hellman Wordsmith

Rural Maryland Council

SMADC

UMES Extension

United Shellfish

University of Maryland Extension

U.S. Commercial Service

USABAL Solutions

What's Up Magazine

AAEDC

Lisa Barge, Ag Marketing and Development Manager
2660 Riva Road, Suite 200, Annapolis, MD 21401
Anne Arundel County
(410) 222-7410
lbarge@aaedc.org
www.aaedc.org

Business Description: AG marketing professional

AgroDrone

Charles D'Onofrio, CEO
579 Stocketts Run Road, Davidsonville, MD 21035
Anne Arundel County
(443) 995-6199
charles.donofrio@agrodrone.info
www.agrodrone.info

Business Description: AgroDrone is a crop health monitoring service that specializes in measuring the health of grains. We use uninhabited aerial systems (UAS) coupled with multi-spectral imaging systems to create visual light (RGB), Near infrared (NIR), and Normalized Difference Vegetation Index (NDVI) images. The images give us quantifiable data on the health of grains and can be used to optimize fertilizer, pesticide, and herbicide applications, as well as plan irrigation systems.

All Ag Media

Jamie Tiralla, Owner
140 Main St., Prince Frederick , MD 20678
Calvert County
(301) 651-7029
jamie@allagmedia.com
www.allagmedia.com

Business Description: Agriculture-focused marketing and communications firm offering branding, graphic design, websites, public relations and marketing strategy

Beacon

Sarah Guy, Associate Director
1101 Camden Ave, Salisbury, MD 21801
Wicomico County
(410) 546-6001
beacon@salisbury.edu
www.beacon.salisbury.edu

Business Description: BEACON, The Business Economic and Community Outreach Network of the Franklin P. Perdue School of Business at Salisbury University, offers business, economic, workforce, and community development research and consulting services. BEACON clients include private, public, and non-profit sector organizations. BEACON has a dual mission of providing Perdue School students with a wide variety of experiential learning opportunities and providing decision makers with the research, know-how, and consulting services they need. BEACON is working with the Maryland Department of Agriculture on the FY 17 Farm to School Grant.

Calvert County Government Dept. of Economic Development

Jennifer Pettko, Agricultural Development Specialist
175 Main Street, Prince Frederick, MD 20678
Calvert County
(410) 535-4583
jennifer.pettko@calvertcountymd.gov
www.calvertag.com

Business Description: Calvert County Government Department of Economic Development

Charles County Economic Development Department

Martin Proulx, Agriculture Business Development Manager
10665 Stanhaven Place, Suite 206, White Plains, MD 20695
Charles County
(301) 885-1340
ProulxM@meetcharlescounty.com
www.MeetCharlesCounty.com

Business Description: Charles County Agriculture Business Development

City of Annapolis

Maria Broadbent, Director, Office of Environmental Policy
145 Gorman St, Annapolis, MD 21401
Anne Arundel County
(410) 260-2200
mbroadbent@annapolis.gov

Business Description: City of Annapolis Office of Environmental Policy. I attend this expo every year to gather information to share with my environmental stewardship-certified restaurants.

Columbia Container

Kevin Parks, Packaging Consultant
4311 Erdman Avenue, Baltimore, MD 21213
Baltimore City
(410) 467-1400 kparks@columbiacontainer.net

Business Description: Corrugated box manufacturer. Nearly two-thirds of our current customers are food-oriented and we have a strong track record with quick turn times and competitive pricing. We've proven to be a strong partner and assisted in the growth of many companies.

Crow Insurance Agency, Inc.

Jules Hendrix, Agent
106 S Broad Street, Middletown, DE 19709
New Castle County
(302) 378-9592
hendrj2@nationwide.com
www.CrowInsuranceTeam.com

Business Description: Crow Insurance Agency specializes in Nationwide Agribusiness insurance policies for farm and agribusiness operations-- everything from the small hobby farm to a large, vertically-integrated agricultural operation. Members of our staff have been, and still are, farmers and agricultural specialists outside of the insurance industry. Because of our own farming backgrounds and current farming enterprises, we understand the everyday demands and risks of the agricultural industry.

Castle Hill Farm Custom Processed Lambs

Peter Vorac, Owner
5814 Broad Run Road, Jefferson, MD 21755
Frederick County
(301) 371-4111
pvorac@comcast.net
www.voracsuffolks.com

Business Description: Family farm raising high-quality Suffolk lambs (meat-breed lambs) for individual customers, county fair food stands and restaurants. Lambs are custom-processed at Hemp's Meats, Jefferson, MD., USDA inspected. Lambs will grade Choice.

Doce Lume Farm

Janice Wiles, Vegetable Producer
22 Clarke Place, Frederick, MD 21701
Frederick County
(240) 626-5209
docelumefarm@gmail.com
www.facebook.com/docelumefarm

Business Description: Doce Lume Farm is a two-acre, woman-owned MD Gap certified, organic wholesale vegetable/herb farm. DLF is building hoop houses to maximize year-round growing, and building aerated composting to generate more compost. The farm is working to maximize soil organic matter, nutrient-dense food and beneficial insect populations while minimizing ecological disturbance.

The Food Chick

Brooke Hagerty, Owner
4115 Littlestown Pike, Westminster , MD 21158
Carroll County
(410) 903-3921
brooke@thefoodchick.biz
www.thedoodchick.biz

Business Description: Caterer, farmers market producer, personal chef services

Free State Craft Beer, LLC

Dan Kennedy, Founder & Drayman
5702 Industry Lane, Frederick, MD 21704
Frederick County
(303) 912-9852
dan@freestatecraftbeer.com
www.freestatecraftbeer.com

Business Description: Maryland's premier craft beverage delivery service

LEAD Maryland Foundation

Debbie Simpkins, Program Director
P. O. Box 169, Queenstown, MD 21658
Queen Anne County
(410) 827-8156
debstan@umd.edu
www.leadmaryland.org

Business Description: LEAD Maryland Foundation, Inc. is dedicated to identifying and developing leadership to serve agriculture, natural resources, and rural communities. LEAD Maryland awards a two-year fellowship to selected participants, creating classes of 20-25 emerging leaders. The LEAD Fellowship curriculum focuses on providing public issues education, skills building, leadership development, and personal growth.

Market Solutions, LLC

Mark Newman, President
4306 Leland Street, Suite 101, Chevy Chase, MD 20815
Montgomery County
(301) 654-2949
info@marketsrus.com
www.marketsolutionsllc.com

Business Description: Market Solutions LLC is a leading Maryland food industry and agribusiness research, consulting and economic analysis firm. We have more than 25 years experience working with business, association and government clients to understand markets and achieve practical, innovative, results-oriented solutions in Maryland, the region and worldwide.

Maryland Agricultural and Resource-Based Industry Development Corporation

Amy Cook, Loan Administration Specialist
1410 Forest Drive Suite 21, Annapolis, MD 21403
Anne Arundel County
(410) 267-6807
acook@marbidco.org
www.Marbidco.org

Business Description: MARBIDCO is an economic development organization whose mission is to provide specialized financing and business development assistance to support the continued viability of Maryland's agricultural and resource-based industries. We work closely with our State agency partners: MDA, Department of Commerce, DNR, MEA, RMC, MFCA and UME, as well as our allied rural business organizations and commercial lenders in the private sector, to make our financial assistance and other services available to those that need them.

Maryland Department of Commerce

Paul Spies, Director of AgriBusiness
401 E. Pratt St, Baltimore, MD 21201
Baltimore City
(410) 829-2902
paul.spies@maryland.com
www.open.maryland.gov

Business Description: The Maryland Department of Commerce is tasked with promoting and supporting job creation in the state. We would like to help any and all businesses and growers expand in Maryland. Maryland is truly OPEN FOR BUSINESS.

Maryland Food Bank

Amy Cawley, Farm to Food Bank Coordinator
2200 Halethorpe Farms Road, Baltimore, MD 21227
Baltimore County
(443) 735-0757
acawley99@gmail.com
www.mdfoodbank.org

Business Description: The Maryland Food Bank is a nonprofit hunger-relief organization, leading the movement to end hunger throughout Maryland. For more than 35 years, the Maryland Food Bank has partnered with communities across the state to distribute food to individuals and families in need becoming the leading anti-hunger organization in the state. Through carefully crafted programs, the food bank aims to meet the immediate needs of Marylanders while simultaneously working to find long-term ways to reduce hunger statewide. Currently distributing more than 112,000 meals per day — more than 41 million meals annually — the Maryland Food Bank will continue to expand its efforts until hunger ends. The Farm To Food Bank Program engages a network of farms across the state in a partnership to provide hungry Marylanders with fresh, local produce. Through a combination of field gleanings, donations and contract growing, these farms help us supply good, nutritious food to food-insecure communities across the state.

Maryland State Department of Education

Sarah Kilby, Select Nutrition Initiatives Specialist
200 West Baltimore Street, Baltimore, MD 21201
Baltimore City
(410) 767-0513
sarah.kilby@maryland.gov

Business Description: State Department of Education, Office of School and Community Nutrition Programs

Misty Meadow Farm Creamery

David Herbst, Owner
14325 Misty Meadow Road, Smithsburg, MD 21783
Washington County
(301) 824-2112
dlh21783@hotmail.com
www.mistymeadowfarm14230.com

Business Description: On-farm creamery producing white, chocolate and strawberry milk, cheese curds, cheese cakes, ice cream

My Nature Learning Center

Janet Phillips, Educator
31099 Peggy Neck Road, Princess Anne, MD 21853
Somerset County
(410) 251-1605
oceancityjeff@gmail.com
www.mynaturelearningcenter.com

Business Description: We are promoters and educators of a free source of food, our wild greens. We work with local universities and groups to teach and promote healthy environments that start with our wild edibles. We would like to get growers to start growing some of these wild greens on a larger scale to make them and their health benefits available to the masses. Clover is rich in protein, high in calcium, potassium, niacin, magnesium, trace minerals, has vitamins A, C B1, B2, B3, B5, B6, B9, and B12, it is known for it's anti-cancer properties, and is an anti-inflammatory. It is detoxifying and rebuilding by stimulating and cleansing the gall bladder and liver. It is good for gout, arthritis, and skin disorders. It also regulates estrogen levels. And this is just one of the many plants that are available to us, and a sorely overlooked source of nutrition! We will have information available to growers and buyers about the health benefits of these super foods, and recipes showing how to use them in our everyday life.

Olney Farmers and Artists Market

Judy Newton, Market Coordinator
P.O. Box 1787, Olney, MD 20830-1787
Montgomery County
(202) 257-5326 jnewton@ashcomp.com
www.olneyfarmersmarket.org

Business Description: Year-round, weekly farmers market with farmers, food vendors, chef demonstrations and music

Oyster Recovery Partnership

Karis King, Event Manager
1805A Virginia Street , Annapolis, MD 21401
Anne Arundel County
(410) 990-4970
kking@oysterrecovery.org
www.oysterrecovery.org

Business Description: ORP is the nation's leading nonprofit dedicated to the large-scale restoration of oyster reefs in the Chesapeake Bay, planting more than 6.7 billion oysters on over 2,400 acres of oyster habitat in Maryland since 1993. The organization also manages the Shell Recycling Alliance, the nation's largest oyster shell recycling network consisting of more than 360 member seafood businesses and 70 public shell drop off sites throughout Maryland, DC and Northern Virginia.

Reed Hellman Wordsmith

Reed Hellman, Journalist
8109 Dogwood Road, Windsor Mill, MD 21244
Baltimore County
(410) 265-7471
reedhellmanwordsmith@comcast.net
www.reedhellmanwordsmith.com

Business Description: I write about food for a number of periodicals. My "Adventures in Taste" column appears regularly in Recreation News (www.recreationnews.com), the largest monthly travel and leisure newspaper in the Mid Atlantic. Each month, nearly a quarter-million readers plus online traffic and radio listeners have access to my column in Recreation News.

Rural Maryland Council

Meredith Donaho, Program Administrator
50 Harry S Truman Parkway, Annapolis, MD 21401
Anne Arundel County
(410) 841-2744
meredith.donaho@maryland.gov
www.rural.maryland.gov

Business Description: The Rural Maryland Council (RMC) brings together citizens, community-based organizations, federal, state, county and municipal government officials as well as representatives of the for-profit and nonprofit sectors to collectively address the needs of Rural Maryland communities. We provide a venue for members of agriculture and natural resource-based industries, health care facilities, educational institutions, economic and community development organizations, for-profit and nonprofit corporations, and government agencies to cross traditional boundaries, share information, and address in a more holistic way the special needs and opportunities in Rural Maryland.

SMADC

Shelby Watson-Hanpton, Director
15045 Burnt Store Road, Hughesville, MD 20637
Charles County
(301) 274-1922
swatsonhampton@smadc.com
www.smadc.com

Business Description: SMADC's purpose is to support farms and the future of agriculture in Southern Maryland. We are committed to expanding and promoting a viable and profitable agricultural farming community in Southern Maryland. While the primary focus is on the five Southern Maryland counties of Anne Arundel, Calvert, Charles, Prince George's and St. Mary's, many of our initiatives reach statewide. SMADC provides vision, support, research, grants, and marketing and promotion to area farmers. At SMADC, we are helping farmers to help themselves in creating a profitable farming future and helping the public to understand the importance of local farms to our overall economy. To achieve that goal, SMADC is committed to helping connect local farmers to their consumers and to the food economy.

UMES Extension

Erroll Mattox, Coordinator
Richard Henson Center, Princess Anne , MD 21853
Somerset County
(410) 651-6210
eamattox@umes.edu

Business Description: University of Maryland Extension Service

United Shellfish

Frank Swinski, Sales Mananger
P.O. Box 146, Grasonville, MD 21638
Queen Anne's County
(410) 827-8171 fswinski@unitedshellfish.com
www.unitedshellfish.com

Business Description: Local seafood processor and distributor

University of Maryland Extension

Ginger Myers, Marketing Specialist
Western Maryland Research and Education Center
Keedysville, MD 21756
Washington County
(301) 432-2767
gsmyers@umd.edu
www.extension.umd.edu/Agmarketing

Business Description: Marketing support, business development, research-based educational outreach

U.S. Commercial Service

Aisha Jones, Sr. Int'l Trade Specialist
300 West Pratt Street, Baltimor, MD 21201
Baltimore City
(410) 962-6896
AISHA.JONES@trade.gov
www.export.gov/maryland

Business Description: The U.S. Commercial Service is the trade-promotion arm of the U.S. Department of Commerce's International Trade Administration. Located across the United States and in U.S. embassies and consulates in nearly 80 countries, our global network of trade professionals connects U.S. companies with international buyers, providing them with market intelligence, trade counseling, business matchmaking, and advocacy/commercial diplomacy support. Whether you are a U.S. company looking to make your first export sale or expand to additional markets, or an international company looking to purchase products/services from the United States or find additional U.S. suppliers, we offer the expertise you need to connect with lucrative opportunities.

USABAL Solutions

Bob Zhang, Manager
8335 Guilford Road, Columbia, MD 21046
Howard County
(240) 938-1616
bzhang@usabalsolutions.com
wwwusabalsolutions.com

Business Description: Online marketing, helping Maryland companies expand in China via e-commerce channels.

What's Up Magazine

Rita Calvert, Food Writer
1518 Circle Dr, Annapolis, MD 21409
Anne Arundel County
(443) 254-2640 outreach7@verizon.net

Business Description: Food, sustainable farming and education publications including What's Up Annapolis Magazine, What's Up Eastern Shore Magazine, What's Up West County Magazine